

# CORPORATE FINANCE/ RESTRUCTURING



The Corporate Finance/Restructuring practice at FTI Consulting focuses on strategic, operational, financial and capital needs of businesses. We address the full spectrum of financial and transactional challenges faced by companies, boards, private equity sponsors, creditor constituencies and other stakeholders. We are results oriented. Our success depends upon achieving optimal results for our clients.

## CREDENTIALS

- Advisors
- Bankers
- Brokers
- Certified Distressed Business Valuation Professionals
- Certified Insolvency and Restructuring Advisors
- Certified Public Accountants
- Certified Turnaround Professionals
- Chartered Financial Analysts
- Chief Executives
- Chief Operational and Financial Officers
- Entrepreneurs and Board Members
- Examiners
- Industry Executives
- Treasurers
- Trustees

FTI Consulting, Inc. has a reputation for mobilizing the specialized resources needed for each unique situation—whenever and wherever they are needed. We have the capacity to assemble balanced teams of industry, financial and operational experts to provide the necessary acumen to develop and implement workable solutions. We offer our personal commitment to each client’s success.

Our Corporate Finance/Restructuring practice is the industry leader with an experienced, specialized team of professionals in North America, Latin America, Europe and Asia.

## PERFORMANCE IMPROVEMENT

FTI Consulting helps clients to understand, measure and resolve business, operational and financial problems.

Erosion of value—measured in a combination of financial and operating metrics—rarely occurs quickly. Oftentimes, business deterioration occurs in stages. These stages may eventually impair a company’s ability to achieve the desired returns of all stakeholders if not identified and corrected in a timely manner.

- Strategic assessment
- Business plan development
- Merger integration
- Process improvement
- Asset redeployment
- Cost realignment
- Benchmarking
- Supply chain management

## LIQUIDITY MANAGEMENT

FTI Consulting can assist a company to implement immediate measures to enhance liquidity and facilitate rapid improvements to a company’s financial health.

- Short-term cash management and monitoring
- Working capital management
- Vendor management
- Liquidity enhancement initiatives

## TURNAROUND AND RESTRUCTURING

Our professionals provide analytical and consultancy services to companies experiencing liquidity constraints arising from over-leverage, under-performance, right-sizing or other business transition issues. FTI Consulting professionals are experts at identifying critical business issues and implementing strategies designed to maximize liquidity and enhance profitability.

- Strategy development and execution
- Financial statement modeling
- Negotiating with key stakeholders
- Contingency planning
- Bankruptcy-related services

## CAPITAL SOLUTIONS

Our experience and extensive relationships with lenders can assist clients to redress strategic issues and financial concerns and find operating solutions for new growth. We help to develop solutions to assist in resolving operational, financial and debt restructuring and negotiation concerns.

### Raise additional capital

- Structured finance
- Out-of-court financing
- DIP financing
- Exit financing
- De-lever balance sheet
- Lender negotiations
- Collateral assessment
- Optimize capital structure
- Restructure of debt

## INTERIM MANAGEMENT SERVICES

We help restore credibility to an organization while preserving, protecting and enhancing the enterprise value for the stakeholders. Our group of exceptional professionals is dedicated to fulfilling CEO, CFO, COO, CIO or CRO positions to help companies secure their future viability by driving long-term positive change.

### Corporate transformations

- Acquisition and merger integration
- Operating unit divestitures
- Functional area realignment

### Underperformance and dysfunction

- Cultural challenges
- Change in competitive landscape
- Gaps between operational needs and finance/IT capabilities
- Core business decline

### Crisis

- Lack of liquidity
- Vendor disruption
- Investigations
- Loss of credibility
- Unviable business model

## TRANSACTION ADVISORY SERVICES

FTI Consulting brings Big Four accounting firm, industry and investment-banking experience to our clients through our collection of specialists. We provide a quality alternative to the Big Four who are increasingly facing more independence restrictions and conflicts.

### Buyer Services

- Target identification
- Initial evaluation
- Transaction structuring
- Detailed due diligence
- Closing the deal
- Post acquisition services

### Seller Services

- Strategic assessment
- Transaction planning
- Valuation assessment
- Marketing and presentation
- Bid evaluation and negotiation
- Closing the deal

### Other Services

- Purchase price disputes
- Expert testimony
- Valuation
- Tax structuring and planning

## MERGER INTEGRATION

The merger integration practice of FTI Consulting utilizes a proprietary and proven approach to the seamless integration of the impacted organizations. Our approach is based on thorough operational and financial analysis and detailed integration planning. Using actionable and well conceived integration plans with realistic timetables, we foster collaboration among merger parties and keep management focused on running the newly merged business without the day-to-day distractions of integrating two organizations.

### Corporate transformations

- Integration planning, development and execution
- Project monitoring
- Regulatory and intellectual property rights
- Labor and human resources
- Strategic communications



CRITICAL THINKING  
AT THE CRITICAL TIME™

#### About FTI Consulting

FTI Consulting, Inc. is a global business advisory firm dedicated to helping organizations protect and enhance enterprise value in an increasingly complex legal, regulatory and economic environment. With more than 3,700 employees located in 22 countries, FTI Consulting professionals work closely with clients to anticipate, illuminate and overcome complex business challenges in areas such as investigations, litigation, mergers and acquisitions, regulatory issues, reputation management and restructuring. The company generated \$1.4 billion in revenues during fiscal year 2010. More information can be found at [www.fticonsulting.com](http://www.fticonsulting.com).