

GENERAL AND COMMERCIAL DISPUTE ADVISORY SERVICES

Understanding and managing general and commercial disputes can be as important to a company's bottom line as revenues and expenses. Yet oftentimes the information needed to help resolve a dispute may be hidden or difficult to understand. The professionals at FTI Consulting have the financial, economic and industry expertise to unravel the accounting and financial complexities in any commercial dispute and assist in bringing a dispute to an efficient and cost-effective resolution.

SERVICE HIGHLIGHTS

- Financial consulting and valuation for disputes and litigation involving:
 - Aerospace and avionics
 - Apparel and textiles
 - Automotive
 - Biotechnology
 - Clean technology
 - Consumer products
 - Electronics
 - Energy
 - Gaming and hospitality
 - Healthcare
 - Media and entertainment
 - Petrochemicals
 - Pharmaceuticals
 - Real estate
 - Retail
 - Semiconductors
 - Telecommunications
 - Transportation
- Credentialed and experienced professionals with degrees in accounting, finance, valuation, engineering and economics
- Early case assessment and risk analysis, litigation support and expert testimony
- Experienced team of testifiers with broad industry experience
- Testimony in federal and state courts, arbitral tribunals and before the International Trade Commission
- Experienced arbitrators, domestically and internationally
- Global operations and capabilities

The professionals in our General and Commercial Dispute Advisory Services practice have extensive knowledge and experience working cohesively with companies and their counsel worldwide to understand and address the critical financial issues arising from claims, adversarial relationships, disputes and litigation across all industry sectors. We can assist in all phases of judicial, regulatory, and administrative disputes from early case assessment and pre-trial discovery through trial and appeal, and also act as independent accounting and/or damages experts, for issues including:

- Accounting disputes
- Breach of contract
- Corporate unity/alter ego
- Distributor disputes
- Joint venture disputes
- Franchise disputes
- Lender liability
- International arbitrations
- Professional malpractice
- Unfair business practices

WHO WE ARE

FTI Consulting General and Commercial Dispute Advisory Services professionals, located in every major business center, have the necessary qualifications in accounting, statistics, finance, economics, and valuation to provide a wide range of economic analysis in any commercial dispute. Many hold doctorates or other advanced degrees, as well as professional designations including Certified Public Accountant, Chartered Accountants, Chartered Financial Analyst, Certified Fraud Examiner, and Accredited Senior Appraiser in business valuation.

WHAT WE DO

Our combination of experience both in litigation and in financial and economic matters outside of litigation provides us with unsurpassed insight that we draw upon throughout the scope of each engagement. FTI Consulting offers a broad range of services that includes:

Early Case Assessment and Pre-Litigation Services

With our unique insight into the financial aspects of the litigation process, we are often called upon to assist counsel and clients in evaluating the financial and economic risks, costs and benefits associated with litigating a dispute, either prior to inception of an action, or shortly after a litigation or arbitration is commenced.

We oftentimes work with parties to help negotiate meaningful settlements that result in positive business relationships going forward. In our experience, working closely with counsel at an early stage, and throughout the litigation process, creates efficiencies and seamlessly integrates a comprehensive damages approach into the overall case strategy.

Discovery and Preparation, Review and Critique of Expert Reports

FTI Consulting General and Commercial Dispute Advisory Services professionals can help you identify and obtain the documentation necessary to fairly and fully analyze the issues at hand. From providing assistance in crafting discovery requests, 30(b)(6) accounting and financial witness deposition support, and physically locating and recreating financial records, we assist counsel in all phases of the discovery process. We can prepare credible and defensible opinions on liability and damages and render opinions on the damage estimates or liability opinions of other professionals.

Liability Analysis

Our professionals that are experienced in the evaluation of liability issues related to alleged violations of Generally Accepted Accounting Principles and Generally Accepted Auditing Standards can provide knowledgeable assessments regarding the particular allegations at issue. The vast multidisciplinary nature of FTI Consulting allows us to reach out to professionals with deep industry experience who can supplement our team to evaluate specific industry issues.

Arbitration and Mediation

FTI Consulting professionals can assist parties in resolving disputes through arbitration or mediation by acting as neutral arbitrator or mediator, or by acting in the capacity as expert for one of the parties. As experts, we frequently draw upon our extensive knowledge of accounting, economics, valuation and financial reporting to come to a logical and defensible determination of damages.

Expert Witness Testimony

Persuasive testimony requires outstanding credentials and an effective delivery. Working with a carefully assembled team with the right combination of functional and industry skills, we make complex business issues understandable, supporting our defensible testimony with compelling graphics and exhibits. We have testified before state and federal courts, arbitral tribunals and government agencies on matters ranging from liability to economic damages, including disgorgement of profits, excess costs, lost business value, lost earnings, lost profits, out-of-pocket costs, price erosion, punitive damages and royalties.



Critical thinking at the critical time™

About FTI Consulting

FTI Consulting, Inc. is a global business advisory firm dedicated to helping organizations protect and enhance enterprise value in an increasingly complex legal, regulatory and economic environment. With more than 3,700 employees located in 22 countries, FTI Consulting professionals work closely with clients to anticipate, illuminate and overcome complex business challenges in areas such as investigations, litigation, mergers and acquisitions, regulatory issues, reputation management and restructuring. The company generated \$1.4 billion in revenues during fiscal year 2010. More information can be found at www.fticonsulting.com.