

# Disputes & Litigation Valuation Services

FTI Consulting has the pre-eminent valuation and damages expert witness practice in the world, having acted on some of the world's most complex litigation. Our experts assess value, quantify damages, prepare expert reports and testify in a wide variety of claims and disputes.

## WHY FTI CONSULTING

### Independence

Independent and pragmatic valuation advice. We are not auditors and free from the conflicts of interest that can arise from audit relationships.

### Global valuations practice

Our team of senior experts, based around the world in every major region, is multilingual, and is a valuable source for specialized valuation opinions, damages calculations, and expert witness testimony.

### Local expertise

Australian valuations team includes accredited business valuers, chartered accountants, CFA charter holders and MBAs with prior experience as equity analysts, bankers, corporate advisers, asset managers and auditors.

### Authoritative valuations

Informed by a disciplined and robust application of economics and finance that can withstand the highest scrutiny, across multiple industries, geographies, regulatory frameworks and jurisdictions.

### Industry insights

700+ global industry specialists with industry expertise, technical and market insights, and transaction experience.

We have extensive experience providing expert evidence on the value of businesses, shares, debt, financial instruments, goodwill and intangible assets in courts and tribunals. Our valuers are also regularly appointed to provide expert determinations or to assist in mediations.

We provide expert opinions of value across a broad range of disputes, including:

- Shareholder disputes
- Post-acquisition disputes
- Shareholder class actions
- Family disputes
- Professional negligence claims
- Licensing and intellectual property disputes
- Tax & transfer pricing disputes

### The right expert for your dispute

Whether you need experience in a particular industry, geography or type of dispute, we help you find the right expert for your case. We also draw upon specialist expertise from FTI Consulting's global network when required.

Working as one seamless team to help you win your case, we provide independent, rigorous analysis and robust expert evidence that will withstand the toughest scrutiny.

FTI Consulting is the leading firm of valuation and damages experts around the world, with more of our professionals recognised by Who's Who Legal than any other firm.



Who's Who Legal - Consulting Firm of the Year 2016 - 2021

Who's Who Legal - Arbitration Firm of the Year 2015 - 2021

GAR 100 Power Index - Ranked Top Expert Witness Firm 2019 - 2021

## Our valuation offering

We provide independent and pragmatic valuation advice that complies with ASIC regulations, tax authority guidance, financial reporting and valuations standards.



### Investment portfolios

- Alternative assets valuations
- Structuring and valuing long term incentive plans
- Advice on internal valuation policy and procedures
- Risk evaluation and pricing of complex assets



### Taxation

- Tax consolidation
- Capital gains tax
- Principal asset test
- Small business concession
- Private ruling assistance
- Employee options



### Transfer pricing

- Valuation of intellectual property and other intangible assets
- Profit margin benchmarking
- Royalty rate benchmarking
- Licensing advice
- Benchmarking analysis for transfer pricing reports
- Expert witness services for tax audits and disputes



### Financial reporting

- Purchase price allocation
- Impairment review
- Share based payments
- Contingent consideration
- Financial instruments
- Leases



### Transactions & restructurings

- Independent Expert's Reports (IER)
- Valuation opinions and advice
- Financial modelling services
- Fairness Opinions



### Disputes & litigation

- Litigation, arbitration and expert determination
- Shareholder disputes
- Post acquisition disputes
- Matrimonial disputes
- Tax and transfer pricing disputes
- Professional negligence claims

## Sample experience

### Post acquisition dispute

Engaged as independent expert witness by the vendor of an asset in the energy sector to quantify economic loss and assess 'true value' of the asset in a dispute with the purchaser, following an AU\$1.7bn acquisition.

### Shareholder dispute

Jointly appointed by the majority and minority shareholders in a national autobody repair company to undertake a business valuation on a market value and fair value basis, at different valuation dates, including cross examination in Court.

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