

Opportunities In Agriculture

FTI Consulting's specialised global agribusiness team assists investors and companies to explore opportunities in agriculture across Australia, Asia, South America and beyond.

Combined global network and local knowledge

With offices in 77 cities across 28 countries, we have a readily accessible global network. This translates to an enhanced ability to attract capital or partners for those clients seeking to grow or sell. This is what makes FTI Consulting's agribusiness offering unique.

Demand for agricultural products from Asia

As Asia becomes increasingly important in driving agribusiness forward, our global network provides access to a range of professionals and third-party relationships that we can leverage to benefit our clients.

Inbound investment from Asia, the US, Europe and Middle East

International investment remains an important source of capital for Australian agribusiness. We utilise our internal relationships across these continents to expand our reach and to provide unique access and insight for our clients.

Emerging markets

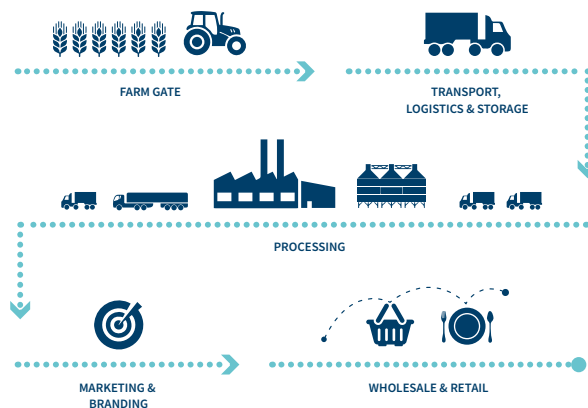
Through our international offices, we have direct access to a broad range of emerging markets relevant to the growth and development of agribusiness globally including; China, India, Africa and South America.

We combine our genuine experience on-farm and in the boardroom to provide expert agribusiness advice to clients of all sizes and structures.

Our team understands the drivers of performance in agriculture. We analyse the major trends impacting clients and develop operational strategies to assist them in overcoming challenges and to take advantage of strategic opportunities as they arise.



The value of our experience has been proven through the results delivered to clients across a variety of agricultural sectors and throughout the breadth of the supply chain.



OUR SERVICES

Our team provides the following key services to agricultural and agribusiness professionals globally - including investors, corporates, family operations and lenders:



Strategic investment advice



Transaction advisory (buy & sell-side)



Succession planning



Due diligence reports



Equity & debt raising



Asset management for offshore & absentee investors



Pre-lending & independent business reviews



Turnaround advisory

KEY SECTORS

Our dedicated agribusiness team also has genuine experience in all key agricultural sectors across the entire global supply chain.



Dairy



Viticulture



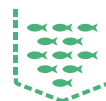
Beef cattle



Forestry



Horticulture / permanent cropping



Aquaculture



Grains & cropping



Sheep meat & wool

SUPPORTING YOUR BROADER NEEDS

At FTI Consulting, we are home to world-class economists, valuation experts, forensic accountants and communications specialists and can draw on this wealth of expertise to support your broader needs such as:

- Commercial negotiations and valuations
- Managing disputes
- Communicating effectively with stakeholders
- Navigating complex regulatory requirements

BEN WATERS

Head of Agribusiness, Asia Pacific
+61 411 462 378
ben.waters@fticonsulting.com

TOBY BROWNE

Managing Director
+61 401 954 370
toby.browne@fticonsulting.com

STEPHEN COMMADEUR

Managing Director
+61 435 730 364
stephen.commaeur@fticonsulting.com

The views expressed herein are those of the author(s) and not necessarily the views of FTI Consulting, Inc., its management, its subsidiaries, its affiliates, or its other professionals. FTI Consulting, Inc., including its subsidiaries and affiliates, is a consulting firm and is not a certified public accounting firm or a law firm.

FTI Consulting is an independent global business advisory firm dedicated to helping organisations manage change, mitigate risk and resolve disputes: financial, legal, operational, political & regulatory, reputational and transactional. FTI Consulting professionals, located in all major business centres throughout the world, work closely with clients to anticipate, illuminate and overcome complex business challenges and opportunities. © 2023 FTI Consulting, Inc. All rights reserved. [fticonsulting.com](https://www.fticonsulting.com)