

Real Estate Solutions: Independent Business Reviews

Continual economic and industry change means organisations are navigating a myriad of complexities across their operational, financial and capital needs. Our real estate industry specialists are able to conduct deep-dive analysis of business operations to understand, analyse and deliver insights and strategies to achieve effective commercial solutions.

THE FTI CONSULTING DIFFERENCE

Broad industry knowledge

Our real estate experts have diverse knowledge and experience across transactions, investment, development, finance, valuation, management and operations.

Extensive IBR experience

We report on the lender's current position and the options available in relation to the borrower, helping them to make informed decisions as to the future of the relationship with the borrower.

Solutions focused

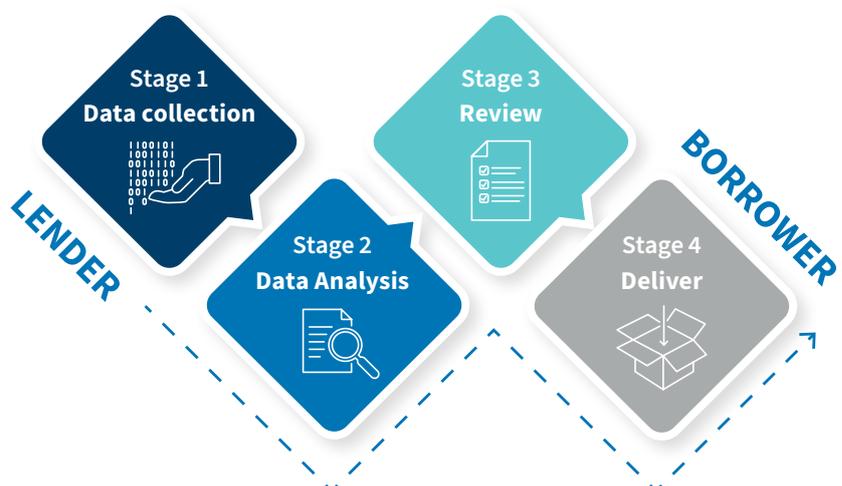
We are empathetic and take the time to understand the goals and objectives of a business and the lenders in order to provide the most appropriate and tailored output, including practical and actionable recommendations and solutions.

Engaging external professionals to conduct an independent business review ("IBR") helps lenders to evaluate risk and protect investments. An IBR can generate valuable insights into a borrowing entity's capacity to manage debt and assist with determining a lender's risk exposure by raising "red flags". Specifically, IBRs can address the historical and forecast financial performance of the business and assets, include a review of independent valuations and provide clarity around assets and real estate holdings.

Our dedicated real estate team has deep industry knowledge and hands-on experience, they understand key real estate drivers and risks and provide a commercial lens to all business reviews. As trusted advisors, who have delivered optimised property solutions to public and private organisations, financiers, credit providers and other stakeholders, our holistic approach and combined capabilities enable the necessary critical analysis and review across all facets of business operations.

UNDERSTAND, ANALYSE AND DELIVER

Working alongside key stakeholders, our team can undertake an analysis of real estate market intelligence and business data encompassing financials, operational aspects and strategy, in a considered assessment providing focused business and operational recommendations.



OUR APPROACH

We are always hands-on, executing a staged strategic approach that addresses key components based on the unique requirements of each individual review. The following represents an indicative IBR process:



SUPPORTING YOUR BROADER NEEDS

FTI Consulting gives you access to leading economists, business transformation and restructuring advisors, business valuation experts, forensic accountants, data analysts and communications specialists. We draw on this wealth of expertise to support your broader needs in other specialised and complex situations.



JAMES ROGERS

Managing Director
+61 410 452 632
james.rogers@fticonsulting.com



GLEN SMITH

Managing Director
+61 404 428 456
glen.smith@fticonsulting.com



DAVID HOBART

Senior Advisor
+61 412 525 034
david.hobart@fticonsulting.com

The views expressed herein are those of the author(s) and not necessarily the views of FTI Consulting, Inc., its management, its subsidiaries, its affiliates, or its other professionals. FTI Consulting, Inc., including its subsidiaries and affiliates, is a consulting firm and is not a certified public accounting firm or a law firm.

FTI Consulting is an independent global business advisory firm dedicated to helping organisations manage change, mitigate risk and resolve disputes: financial, legal, operational, political & regulatory, reputational and transactional. FTI Consulting professionals, located in all major business centres throughout the world, work closely with clients to anticipate, illuminate and overcome complex business challenges and opportunities. © 2023 FTI Consulting, Inc. All rights reserved. [fticonsulting.com](https://www.fticonsulting.com)