

# Risk Management Advisory

## Global Insurance Services

FTI Consulting's Global Insurance Services practice helps organizations solve complex risk and insurance issues by assessing the current state and creating a highly-customized, independent solutions. Our solutions are aligned to empower executives with knowledge, resources, and confidence to effectively mitigate risk at all levels of the organization.

### Meeting the Challenges: The FTI Consulting Difference

Our practice is a leading, independent consultancy consisting of insurance and risk management experts, serving the critical needs of organizations world-wide. Our experts are distinguished by their depth of expertise and experience, combined with their ability to collaboratively manage risk.

We take a hands-on approach throughout the risk profile to optimize resources and maximize value by identifying opportunities and concerns and presenting actionable options for efficient and effective decision making. Our solutions are aligned to empower executives with knowledge, resources, and confidence to effectively mitigate risk at all levels of the organization.



### — OUR SERVICES

- Cost of Risk Solutions
- Risk Management Optimization
- Broker Solutions
- M&A Readiness
- Claims & Collateral Solutions

### — HOW WE CAN HELP

#### Total Cost of Risk Solutions

- **Risk Analysis and Benchmarking** – Our experts conduct an independent, objective review of the current state and cost of the commercial insurance program and associated claims profile. We provide guidance and benchmarking details to ascertain opportunities, gaps, redundancies, and challenges in the current risk transfer profile. Our team provides tailored recommendations and advice.
- **Risk Program Diagnostic** – As an independent advisor, our team has in-depth experience with all risk profiles. Our risk program diagnostic process takes inventory of existing policies, processes, vendors, and critical risk infrastructure, while evaluating macro-insurance trends and industry-specific considerations to ensure each organization has best-in-class risk management, leading terms and conditions, right-sized program structures, optimal claims outcomes, and an efficient cost basis.

## Risk Management Optimization

Our experts regularly provide customized risk management advisory to companies to improve the efficacy and efficiency of risk profiles. Our professionals have proven experience working with global management and operations to resolve coverage, program, and cost concerns.

- **Strategic Program Right-Sizing** – We provide organizations with unbiased recommendations for optimized program structures that balance risk retention and transfer, while fully considering the firm’s unique risk tolerance and strategic initiatives.
- **Insurance Renewal and Risk Advisory** – We provide strategic guidance, support, and engagement throughout the renewal design and placement process.
- **Interim and Outsourced Risk Management** – Our role includes all aspects of corporate risk management to provide oversight and guidance all the strategic and administrative needs.

## Broker Solutions

Finding and engaging the right broker partner is paramount to developing a world-class risk management profile. Our team calls upon global brokerage experts to develop strategy, execution, and client service delivery. Our independence and vendor-agnostic approach, coupled with our market leverage, ensures that the right brokers are involved at the right time to solve your most critical needs.

- **Broker competitive processes** – We drive broker participation, analysis, and thought-leadership in competitive RFP processes to optimize go-forward program structures, markets, and the resultant total cost of risk, not just broker fees.

- **Broker implementation** – Our team stays involved after the broker is selected to drive the implementation process and ensure that the broker onboarding, client service delivery, and renewal expectations are met.

## M&A Readiness

We work alongside buyers and sellers to form a sustainable risk foundation for operational success from Day 1. We have a long history of assisting in M&A transactions of all sizes, complexity, and geography. Our services span the full M&A lifecycle:

-  Due Diligence
-  Tuck-In & Integration
-  Carveout
-  IPO Readiness
-  Post-Transaction Support
-  Reps & Warranties Insurance (RWI)

## Claims & Collateral Solutions

We are experts at managing complex claims. Our team helps companies navigate the claims process through reporting and notification, damage assessment and validation, to ultimate settlement and recovery.

We manage and right-size large, complex casualty claims profiles and the associated collateral obligations. Our experts drive the claims performance process, pushing claims vendors to optimize reserves, cash flow, and resultant collateral requirements, structure, and amounts.

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