

# Economic Impact and Community Benefit Analyses

## Center for Healthcare Economics and Policy

Transformative change is ongoing as healthcare is increasingly delivered through local, regional, multi-state, or integrated systems to local communities facing changing market conditions, demographics, policy, and population health needs. Responsive changes involve investment in new capacities, including technology and facilities, along with realigning networks to new locations and types of care. These shifts raise the value of measuring the **broader economic and community impact of change**. Impact extends beyond a health system to local and regional economies, population health, and access to localized, innovative care. Economic impact and community benefit analyses help organizations measure and communicate that broader impact to internal and external stakeholders.

FTI Consulting's Center for Healthcare Economics and Policy uses advanced economic and quantitative methods to assess the economic impact and community benefits of current and prospective healthcare investments to local and regional economies. Our customized analyses support regulatory proceedings and evaluate expanded capacity, facilities, technologies, and research centers by relying on proprietary and public data and the expertise of our PhD economists and industry specialists.

### Our Experience and Capabilities

- Comprehensive economic impact analyses using reproducible methodology and public and proprietary data for wide range of health systems, both local and across metro areas, regions, and states.
- Localized and cross-region insights on public and confidential projects for academic medical centers, health systems, and other entities, tailored to government, business community, and internal stakeholders.
- Analyses leveraging extensive health services research to estimate the value of operations associated with existing footprint as well as prospective evaluation of investments in innovative care models, specialized facilities, technologies, research hubs, and strategic expansions across markets.
- Extensive experience in population health supporting analyses of spillover effects and return on investment to contextualize the broader economic value of specific health system operations and care delivery models.
- Specialized expertise across U.S. and international healthcare markets, including provision of advanced services such as oncology.

### Our Structured Reports Offer

- Executive summaries and one-page infographics translating complex analyses into accessible key insights for multiple stakeholders.
- Customized scope tailored to unique characteristics of each client, including local, multi-region, and integrated systems, academic medical centers, specialized tertiary care, innovative care sites, and research centers.
- Standardized tables presenting economic output, indirect and induced effects, impact on employment, labor income, state and local taxes, and industries affected by construction, investments, and operations.
- Economic impact methodologies based on validated models (e.g., IMPLAN), supported by independent research and customized primary and secondary data collection, including focus groups with market leaders.
- Community benefits analyses applying standard methods (IRS, state guidelines) and Center-developed approaches to document how health systems address local needs and quantify the value of community health.
- Technical appendix documenting methodology to ensure transparency and reproducibility.

## Selected Recent Public Reports

- [Novant Health Economic Impact & Community Benefit Study](#), FTI Consulting, Inc. Center for Healthcare Economics & Policy (December 2024).
- [Connecticut Proton Therapy Center, LLC](#), Yale New Haven Health Services Corporation and Hartford HealthCare Corporation Report: “Acquisition of Equipment Utilizing Technology That Has Not Previously Been Utilized in the State and a Computed Tomography (“CT”) Simulator Certificate of Need Completeness Letter,” Response to Question 22 Docket Number: 19-32339-CON. FTI Consulting, Inc. Center for Healthcare Economics & Policy (March 13, 2020).
- [Independent Cost Analysis for Dana-Farber Cancer Institute Determination of Need](#), prepared for submission to the Massachusetts Department of Public Health. FTI Consulting, Inc. Center for Healthcare Economics and Policy (January 10, 2025).

## About FTI Consulting’s Center for Healthcare Economics and Policy

### Our People

The Center’s experts include PhD economists with specialized health economics expertise across many applications and experience in private and public sectors, supported by analytic consultants and expert modelers. We benefit from an Advisory Board of industry leaders and the ability to draw on practitioners and professionals across FTI Consulting’s multi-disciplinary practices.

### Our Expertise

We apply cutting-edge economics and quantitative methods to assist clients to develop and implement solutions across a wide spectrum of healthcare and life science industry activity. Our diverse team of PhD economists, analytic consultants, and industry experts customizes our advanced modeling and economic analytical capabilities using proprietary and public data as well as regulatory and policy expertise to address complex client issues.

The Center specializes in economically-sound, evidence-based analytics applied to complex issues in healthcare delivery and transformation, competition, disputes, market access, and regulatory change for a wide range of clients. We employ cutting-edge quantitative methods to identify root causes and predictive modeling that accounts for uncertainty and risks to quantify the effects of actual or proposed changes, investments, and innovations across the healthcare and life sciences industries. Our approach frames opportunities proactively to optimize resources and implement sustainable solutions. Our practice is international in scope, and relies on tested applications and locally relevant data to produce customized strategies and solutions informed by economic principles.

M&A, Antitrust & Competition

Disputes

Health Economics and  
Outcomes Research  
& Market Access

Policy & Regulation

Community &  
Economic Impact

Strategic & Transformational  
Modeling

### Margaret Guerin-Calvert

Senior Managing Director  
+1 202.589.3451  
margaret.guerin-calvert@fticonsulting.com

### Kristy Piccinini

Managing Director  
+1 510.541.1259  
kristy.piccinini@fticonsulting.com

### Kyi-Sin Than

Senior Director  
+1 202.312.9201  
kyi-sin.than@fticonsulting.co

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*FTI Consulting is dedicated to helping organizations manage change, mitigate risk and resolve disputes: financial, legal, operational, political and regulatory, reputational and transactional. FTI Consulting professionals, located in all major business centers throughout the world, work closely with clients to anticipate, illuminate and overcome complex business challenges and opportunities.*

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