

# FTI Consulting Export Control Classification Services

FTI Consulting's Export Controls, Sanctions & Trade Practice (ECST) understands the complexity and importance of determining the correct jurisdiction and classification of items.

Our team regularly provides clients with export classification assessments of varying sizes and complexity. We pride ourselves on being able to approach the classification of items, whether one or thousands, in a practical and thoughtful manner, allowing us to bridge the gap between product design/development and export compliance without placing undue burden on daily business operations.

## Our Largest Industry Groups for Export Classification



Aerospace and Defense



Industrial Chemicals



Telecoms, Media & Technology



Automotive & Transportation



Energy, Power & Products



Heavy Machinery and Equipment



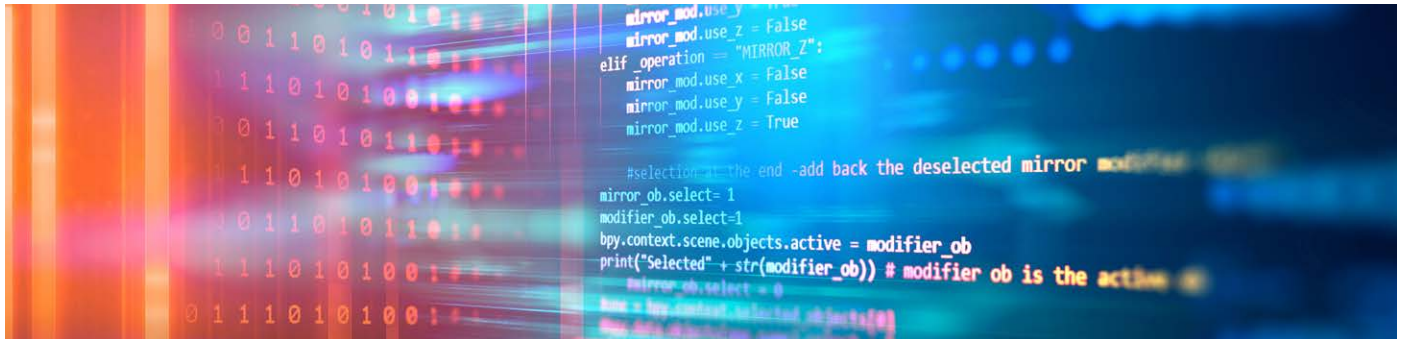
Healthcare & Life Sciences



Airlines and Aviation

## Why Clients Request Classification Support

- Request export compliance training
- New product development
- Daily business operations
- Request from 3rd party (e.g., customer, distributor, vendor)
- Internal investigation or review
- Voluntary disclosure to regulators
- Change in regulations
- Determine regulatory filing and registration requirements (CFIUS, DDTC)
- Acquisition of a new business or entering new market
- Relocation of manufacturing
- Partnering with or hiring non-US persons that may have access to controlled technical information
- Enhancing compliance programs, including development of automated tools



## Our Experience in Nuanced Areas

- Assessing controls on semiconductor and supercomputer-related items impacted by new regulations
- Preparing and filing jurisdiction and classification requests (CJ/CCATS)
- Analysis of the “specially designed” catch and release concept under the ITAR and EAR
- Developing practical classification tools such as watchlists and decision trees
- Analyzing Category 5 Part 2 for encryption items
- Assessing whether technical information, software, or cloud-based commodities are export-controlled
- Correlation of export classifications between jurisdictions
- Classifying 600-series and 9X515 items

### — MULTIJURISDICTIONAL EXPERIENCE

- United States Munitions List (USML)
- US Commerce Control List (CCL)
- US Nuclear Regulatory Commission Part 110 / Department of Energy Part 810
- Canada Export Control List (ECL)
- UK Strategic Export Control Lists
- EU Munitions List and Dual Use List
- India SCOMET
- Hong Kong Strategic Commodities Control List
- UAE Control List
- Singapore Strategic Goods Control List

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