

Data Identification and Collection

FTI Consulting can provide clients and counsel with an understanding of the true scope of the problem early on by working to identify and collect relevant data from often disparate data sources. Our prior experience with SF extraction matters facilitates identifying the location and collection of responsive data within the voluminous number of SF objects if a targeted collection is desired, or we can assist in ensuring a full production is made of all SF objects and data. By rapidly targeting and analyzing a company’s data, we create a holistic view of the potential data universe.

Data Normalization and Analysis

Our experience is that the majority of our clients’ data sources exist in production instances only, with hundreds of millions of records and/or unstructured loose files. Each of these is likely to require its own strategy for extraction, migration, and transfer and loading in order to ensure accurate identification and to enable analysis of case-specific issues such as consent and ‘Do Not Call’ violations.

Due to the myriad of SF objects that can be used by client processes, and how relevant information can be scattered across a multiple locations / records, if desired, FTI Consulting works with counsel to design linked reports tying structured metadata from SF with relevant attachments on specific requests to allow for ease of review.

— OUR SERVICES

- Conduct collection & analysis of company data sources.
- Assist counsel with reviewing, redacting, and producing selected responsive records from selected SF objects.
- Extract records associated with a hard dot for retention prior to client upgrade to new SF instance.
- Identification and subsequent extraction of responsive records associated with custom SF objects used by the client.
- Review of previous extraction methods to validate procedures and justify any proposed changes.
- Assist counsel with all SF extraction and production related to an ongoing Sec 3025 Request.
- Provide client with linked reports tying structured metadata from Salesforce with relevant attachments on specific requests to allow for ease of review.

Custom Applications for Counsel and Third-Party Review

Complex disputes typically involve multifaceted sets of transactions requiring sophisticated customizations to simplify data interaction. Once the data has been collected, FTI Consulting leverages the most powerful platform programming languages, and technical tools to extract value from the data and provide visibility by mapping mission-critical data sources.

FTI Consulting works with counsel to identify, analyze, review, and produce potentially responsive data in structured, logical formats.

Class Damages and Settlement Assistance

FTI Consulting commonly assists counsel in determining the overall class size and financial exposure, which includes modelling “what-if” scenarios to measure the impact of various legal positions.

FTI Consulting also provides expert consulting throughout the matter with respect to:

- Developing alternative exposure scenarios
- Rebutting expert reports and/or opinions
- In addition, FTI Consulting provides analytical support during settlement talks, including:
 - Quantifying the various settlement alternatives
 - Estimating expected claim rates

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