Long-Term Care

Strategic & Actuarial Services

The strategic and actuarial consulting services offered by FTI Consulting Global Insurance Services helps solve the many complex and challenging problems facing a diverse base of life, health, and property casualty insurance industry clients, including insurers, reinsurers, captives, risk retention groups, brokers, banks, regulators, investors, and corporations. We serve our clients by delivering the specialized expertise, experience, and technical and leadership skills of credentialed professionals to help resolve disputes, perform due diligence reviews, measure and manage risk, improve operations, optimize opportunities, and increase shareholder value.

Our credentialed insurance professionals have held a variety of leadership roles in the industry, including:

— Former superintendent of the New York State Insurance Department

— Chief Actuary of a reinsurance company and of actuarial departments of major insurers

— Chief Risk Officer of a Fortune 25 company

— Chief Underwriting Officer of a global reinsurer

— Board and audit committee members

— “Big 4” accounting firm partners

— Partner at a specialty insurance law firm

— Senior Vice President of Strategy of a global insurer

— Chief Strategy Officer, healthcare insurer

— Senior Architect of Benefit Product Solutions

— Chief Actuary and Chief Financial Officer of major insurer

How FTI Consulting Can Help

We don’t just know Long-Term Care – we live and breathe it. Our seasoned experts draw on their deep understanding of the industry’s operating and regulatory complexities to offer services and capabilities critical to client success. Our approach is to formulate and execute strategies and plans, transferring knowledge, solutions and best practices to deliver immediate, measurable and sustainable benefits and value.

We help our clients through a portfolio of services:

— Public/private LTSS collaborative program design

— New product development in Long-Term Care, Short-Term Care and Hybrid LTC solutions

— Wellness and care support program design

— Inforce block management and recovery

— Expert opinions

— Expert testimony

— Actuarial services supporting inforce blocks and new product pricing and valuation

FTI Consulting’s Global Insurance Services Practice

Our GIS practice serves the financial, legal, operational, regulatory and transactional needs of 20 of the top 25 insurance companies in the world. We regularly work with leading law firms to advise insurance company senior executives, boards of directors and other stakeholders on addressing regulatory, technology and/or data modeling issues.

Global Reach

We support clients domestically and internationally with a team of almost 100 skilled professionals located in key U.S. and European insurance markets and operating as part of our 7,700+ global employee network.

Align with Objectives

We combine our business and technical acumen and deep experience to deliver insights and perspectives that ensure our engagement results align with and support business strategies and objectives.

Our Long-Term Care Experts

Steve Schoonveld

- 30+ years of experience in the Long-Term Care, Disability, and Accident & Health Insurance industries, specializing in private and public long-term care solutions.
- Expert in the hybrid Long-Term Care and industry wellness and care support tools & education.
- Current President of the Intercompany Long-Term Care Insurance Conference Board and Chair of the 2023 conference.

Lisa Kuklinski

- Consulting actuary with 30+ years of experience.
- Former SVP and Chief Actuary of MetLife's U.S. and Latin America region, overseeing all actuarial aspects of individuals and group life insurance, annuities, Long-Term Care, pension risk transfer, and disability income in the region.
- Experience in U.S. STAT and GAAP valuation and financial reporting, mergers and acquisitions, financial projections, and analysis, pricing and product development, experience studies, and financial controls.
- Actuarial Standards Boards Life Committee.

Jim Wrynn

- 30+ years of experience in the insurance industry as an executive, attorney, regulator, and advisor.
- Expert in global insurance regulations, policies, and standards.
- Assists clients in developing strategies and programs dealing with regulatory issues, capital management, new product development, risk financing, and captive insurance formation.

Matt Stahl

- 20 years of experience in risk management, actuarial analysis and financial reporting related to life, health and disability insurance.
- Expert in International Reinsurance Financial Reporting, Valuation, Risk Management, Forecasts and Budget, Annual Filings, and Internal Audits & Controls.
- Accredited Actuary with pricing expertise in group Long-Term Care plans for large clients and worked in conjunction with Pension actuaries to prepare GASB projections.

Winona Berdine

- 25 years experience in the Reinsurance industry, with special emphasis on Long-Term Care and individual health insurance.
- Expert in reinsurance transactions, product design and pricing, underwriting and claims administration, treaty administration, all aspects of block management, and customer relationships.
- Has worked with more than 50 individual health carriers.

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