

The Economic Impact of the U.S. Foodservice Distribution Industry



International Foodservice Distributors Association

The International Foodservice Distributors Association (IFDA) engaged FTI Consulting to assess the foodservice distribution industry in the U.S. in 2017.

IFDA sought to understand the scope and influence of the foodservice distribution industry to educate officials on how legislation and regulations affect them; to illustrate their community impact to trading partners and allied industries; and to raise awareness among the public about what their industry does.

Our Input

We collected data from a wide range of sources, including press releases, previous IFDA research, third-party published studies, company reports, trade publication articles and third-party data from government sources, including the Securities and Exchange Commission, the Bureau of Economic Analysis and the Bureau of Labor Statistics. We also directly surveyed IFDA members and reviewed IFDA membership records.

Once the data was collected, we conducted economic modeling, using the IMPLAN model to estimate total economic impact, tax revenues and national and state impacts.

IMPACT:

The study found that the foodservice distribution industry generates **\$280 billion** in annual direct sales and supports **\$51 billion** in output across the broader economy, bringing the total economic impact to **\$331 billion**.

- 350,000 employed by the industry
- 700,000 ancillary jobs through supply chain and employee spending
- 8.7 billion cases of product delivered annually
- Estimated \$550+ million in total value of charitable contributions annually

To learn more, read the full study at www.ifdaonline.org/economicimpact.

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About FTI Consulting

FTI Consulting is an independent global business advisory firm dedicated to helping organizations manage change, mitigate risk and resolve disputes: financial, legal, operational, political & regulatory, reputational and transactional. FTI Consulting professionals, located in all major business centers throughout the world, work closely with clients to anticipate, illuminate and overcome complex business challenges and opportunities. For more information, visit www.fticonsulting.com and connect with us on Twitter (@FTIConsulting), Facebook and LinkedIn.
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