

# PNG & Pacific Region Services

## Economic & Financial Consulting

We have extensive experience advising and acting for government and corporates in PNG and across the Pacific region. Our team has developed a wealth of knowledge and strong understanding of the financial, governance, and the practical operational challenges that need to be managed within PNG and the Pacific region and have a dedicated practice to support our clients with businesses and operations in this jurisdiction.

### THE FTI CONSULTING DIFFERENCE



#### Full service offering

We offer a comprehensive range of professional services, spanning the entire advisory spectrum from policy development to implementation. Our expertise includes policy formulation, regulatory guidance, business transformation, and seamless execution.



#### Independence

With no audit practice, FTI Consulting is conflict-free and uniquely positioned to provide impartial advice and assistance. We have a proven track record in PNG and internationally for providing independent professional advice with the highest levels of integrity.



#### Understanding of SOEs and their issues

Our team has extensive experience and knowledge of relevant SOE businesses developed over many years of working in PNG and abroad. From this, we understand the financial, governance, legal and the practical operational challenges that need to be managed within PNG's SOEs.

### OUR OFFERING

FTI Consulting delivers a comprehensive range of advisory services in PNG and the Pacific region. With a long history of successful advisory work in PNG and the Pacific region, we draw on our experience to deliver practical and implementable outcomes for our clients.

Our clients include the PNG Government, many state-owned enterprises (SOEs), KCH and economic development agencies such as DFAT and ADB, and private sector firms.





Recently our work has included developing refinancing strategies for KCH, business transformation projects for Air Niugini and PNG Post, and the completion of economic, commercial and regulatory analysis for PNG Ports.

### OUR SERVICES



## Our experience in PNG & the Pacific region

FTI Consulting's Economic & Financial Consulting team have provided commercial, economic, and corporate management advice to a number of Pacific Island governments, economic development agencies, and companies.

 <b>Economic Evaluation</b>	 <b>Economic and Regulatory Advisor</b>	 <b>Public Financial and Revenue Management</b>	 <b>PNG Macroeconomic</b>
<p>Development of the <b>PNG Ports Infrastructure Master Plan 2020-20250</b>, including asset condition assessment, market sounding and economic assessment, development of 30-yr demand forecasts by port and major traded commodities, asset management framework development, environmental and planning approval analysis</p> <p>Economic impact assessment of new terminal operating arrangements at the ports of Lae and Motukea</p> <p>Assessing land use options at the Lae Industrial park site</p> <p>Evaluation of the economic impact of SP Brewing's operations on the PNG economy</p>	<p>Advisor on economic and regulatory arrangements concerning PNG water businesses</p> <p>Strategic economic and regulatory advisor and preparation of Regulatory Contracts setting out prices for 2020-24 including analysis of demand, capital investments, operating expenditure, rates of return and service standards</p> <p>Review of pricing practices in the telecommunications and water sectors in PNG</p> <p>Review of market and competition matters in the aviation industry in PNG</p> <p>Independent expert report estimating weighted average cost of capital</p> <p>Review of PNG Ports' reported service standards and key performance indicators performance</p>	<p>Assessment of impact of COVID-19 on Air Niugini's operations, and development of short and long term business strategies</p> <p>Review of Medical Supplies and Distribution Procurement</p> <p>Assessment of a proposed logistics joint venture between Air Niugini and Post PNG</p> <p>SOE Reform Program - Post PNG (current project)</p> <p>Development of an industry and competition policy framework for regulation of PNG SOEs</p> <p>Review of PNG Ports capital structure and debt servicing capability modelling</p>	<p>Developing a macroeconomic model for PNG for PNG Treasury and JNP Securities (current project)</p> <p>Preparing quarterly macroeconomic forecasts (current project)</p>

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