

# Independent Business Reviews

Continual economic, consumer and industry change means organisations are navigating a myriad of complexities across their operational, financial and capital needs. Our specialists are able to conduct comprehensive analysis of business operations to understand, analyse and deliver insights and strategies to achieve commercial outcomes and optimise objectives.

## THE FTI CONSULTING DIFFERENCE

### Engage and understand

We work in collaboration with lenders, management and customers to understand the business, discussing challenges, opportunities and goals for long-term performance.

### Results driven

As trusted advisors, we take an objective approach in order to provide the most holistic and tailored result, including practical and actionable recommendations and solutions.

### Broad industry knowledge

Our experts have diverse knowledge and experience across transactions, development, finance, valuation, management and operations gained across a myriad of industry sectors.

### Extensive IBR experience

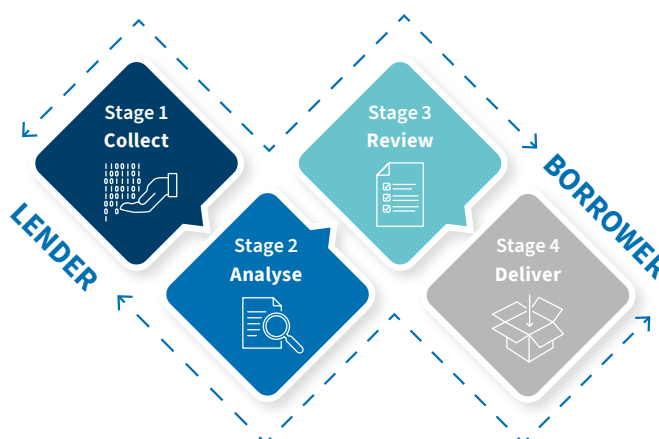
We deliver a holistic view on the lender's current position and options available in relation to the customer, helping align the sharing of knowledge to enable informed decisions as to the future of the relationship with the customer.

Engaging external professionals to conduct an independent business review ("IBR") provides for a holistic understanding that aligns the needs of both lenders and their customers. An IBR bridges the knowledge and communication gaps by facilitating a collective understanding to generate valuable insights tailored to each individual review. IBRs can address the historical and forecast financial performance of the business including cash flow, debt positioning, borrowing and servicing of facilities and strategic optionality. They can also encompass industry review, governance considerations, key management assessment and identify ways to improve operational efficiency.

Our team has deep industry knowledge coupled with hands-on experience and a people-first approach. They understand key drivers and stakeholder objectives, be it lender or customer, and provide a commercial lens that addresses the specific scope while maximising an outcome for all stakeholders. As trusted advisors who have delivered optimised solutions to public and private organisations, financiers, credit providers and other stakeholders, our holistic approach and combined capabilities enable the necessary critical analysis and review across all facets of business.

## UNDERSTAND, ANALYSE AND DELIVER

Working alongside key stakeholders, our team undertakes analysis of market intelligence and business data encompassing financial, operational and strategy in a considered assessment.



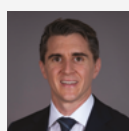
## OUR APPROACH

We engage and collaborate with the lender and business management, executing a staged strategic approach that addresses key components based on the unique requirements of each individual review. The following represents an indicative IBR process:



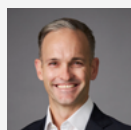
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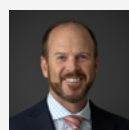
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