Pre-Proceeding Investigations

Business Intelligence Consulting Services

FTI Consulting provides actionable information to help clients develop comprehensive strategies for litigation and arbitration. Our Risk & Investigations practice's Business Intelligence team tailors its broad services as licensed private investigators to the needs of clients pre-proceeding and provides facts and insights to strengthen complaints and initial claims across any industry.

Companies planning for high-stakes litigation or disputes worldwide can rely on our team's experience with finding, collating, analyzing and producing a vast array of information from numerous sources to identify the right facts and data that support clients' positions.

Who We Are

Our multidisciplinary team includes professionals with a diverse set of backgrounds, certifications and skills, including:

- Certified Fraud Examiners ("CFE")
- Certified Anti-Money Laundering Specialists ("CAMS")
- Experienced Investigations Professionals
- Former Law Enforcement Agents

Our Experience

Our professionals have worked on matters supporting the litigation and arbitration needs of clients both in the U.S. and internationally. FTI Consulting's capabilities draw from wide-ranging access to, and understandings of:

- Complex litigation histories, local and global business affiliations, online footprints (both current and historic) and discreet sources
- Address histories, publicly available social media content and personal information
- Ownership information publicly available for entities and assets
- Onsite fact gathering and surveillance solutions



- HOW WE CAN HELP

We have a track record of successfully informing clients who require:

- Profiling of individual and organizational counterparties based on the public record, open sources and human intelligence
- Establishing jurisdiction based on counterparties' locations and operating presence
- Network analysis of related individuals and entities based on public information found globally
- Bespoke research into particular business activities



PRE-PROCEEDING INVESTIGATIONS



CASE STUDY

TRADE SECRETS INVESTIGATION & LITIGATION CONSULTING

FTI Consulting was engaged by a technology company's outside counsel, which suspected that their client's recently dismissed founder and CEO had taken intellectual property and poached employees to establish a series of competing businesses. Our team conducted an extensive global investigation of both the founder and suspected accomplices to corroborate these suspicions. Our team, consisting of professionals in both the U.S. and Asia, researched public records sources and conducted onsite surveillance to a) develop information indicating a collusive trade secrets theft effort and b) locate the elusive founder. Our team consulted corporate filings in multiple countries, analyzed social media content, local press in multiple languages, archived websites, property data and court filings in both the U.S. and foreign jurisdictions. FTI Consulting's findings reinforced the argument of a collusive network among the founder, former employees and associates, and strengthened the client's complaint filed in U.S. District Court. Our team also successfully located the founder.



CASE STUDY

ASSET INVESTIGATION & ARBITRATION FILING



FTI Consulting was engaged by a client preparing for an arbitration proceeding against its vendor for breach of contract. Central to the dispute was the absence of the vendor's declared commercial operations date ("COD"), which allowed the vendor to ignore its contractual obligations, thereby costing the client billions of dollars. Our investigative team assessed the solvency of the vendor and its parent company and identified tangible assets in the United States. Over the course of a year, our team scoured public records and media sources, conducted inquiries with more than 60 individuals, developed both a reputational profile of the vendor and an economic profile of its parent company, in addition to identifying their opaque ownership structure. Our findings and analysis were central to the client's legal strategy, and an arbitration proceeding was filed around the conclusion of the engagement.

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