



# Make your own impact

**FTI CONSULTING AUSTRALIA  
GRADUATE PROGRAM**



**EXPERTS WITH IMPACT™**

“There are two things I find really rewarding about working at FTI Consulting. The first is when clients give me direct feedback about the genuine impact our teams have made. The second is watching our team members grow from a career perspective, as their individual reputations in the market prosper based on the work they are doing.”

**MARK DEWAR**

Australian Practice Leader



# We're looking for future experts with impact

## People: the key to our success

FTI Consulting is an independent global business advisory firm dedicated to helping organisations manage change, mitigate risk and resolve disputes, including financial, legal, operational, political and regulatory, reputational and transactional.

Individually, each practice is a leader in its specific field, staffed with experts recognised for the depth of their knowledge and a track record of making an impact. Collectively, FTI Consulting offers a comprehensive suite of services designed to assist clients across the business cycle – from proactive risk management to the ability to respond rapidly to unexpected events and dynamic environments.

We are passionate about recruiting, developing and training the best.

Our professionals come from a variety of backgrounds and have diverse capabilities and experience. But they all share our commitment to great work and to strive for excellence in everything they do. We are looking for outstanding graduates to join us in a variety of roles. We have a wealth of opportunities for the best people – whatever their degree discipline.

When you join FTI Consulting, you work alongside leading experts on headline-making matters that impact history.



[Are you ready to make your own impact?](#)





# The FTI Consulting difference

**What makes us unique?** With more than 6,600 employees located in offices in every corner of the globe, we are the firm our clients call on when they are facing their greatest challenges and opportunities.



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# About FTI Consulting

FTI Consulting is one of the pre-eminent consulting firms in the world.

## Our history

Since our founding in 1982, we have been a trusted advisor during some of the most memorable events in recent history, including landmark legal cases, international PR crises, cross-border restructurings and multi-jurisdictional investigations. Our experts advise on a variety of reputational, financial and regulatory matters, and are able to help across all stages of the business life cycle, from growth to closure, and from crisis to investment.

## Unrivalled talent

FTI Consulting professionals have significant practical experience and have earned the trust and respect of business leaders, government bodies, financial institutions, regulators and lawyers around the world. Our diverse team of professionals includes forensic accountants, economists, journalists, former regulators, e-discovery and technology experts, and insolvency practitioners.



Founded **1982**  
**6,600+**  
employees worldwide  
**2** Nobel Laureates



**33%**  
headcount growth  
between 2018 - 2020



**\$4.9B**  
Market Cap.<sup>1</sup>



**55** of the  
**Fortune Global 100**  
corporations  
are clients



Advisor to **8** of the  
**world's top 10**  
bank holding  
companies



Advisor to **96**  
of the **world's top**  
**100** law firms

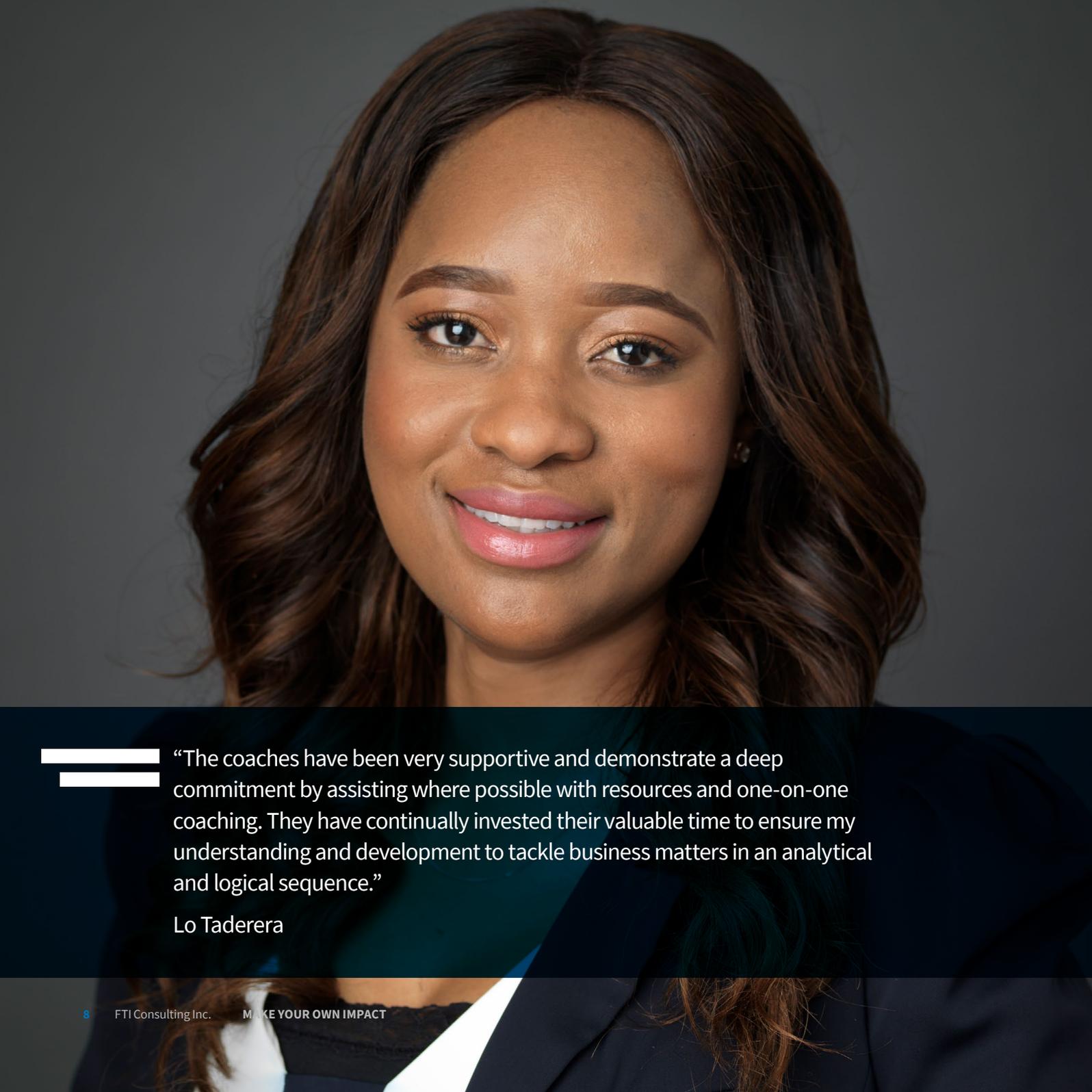


**119** offices in  
**86** cities in  
**29** countries  
**7,800** clients  
globally

# Five segments, one purpose



Whichever path you choose, we can promise you an exciting place to start your career. Read on and find out more about the opportunities at FTI Consulting.

A close-up portrait of a woman with long, wavy brown hair, smiling slightly. She is wearing a dark blue blazer over a teal top. The background is a solid grey color.

“The coaches have been very supportive and demonstrate a deep commitment by assisting where possible with resources and one-on-one coaching. They have continually invested their valuable time to ensure my understanding and development to tackle business matters in an analytical and logical sequence.”

Lo Taderera



# Corporate Finance & Restructuring

Our practice works with clients from around the globe to quickly ascertain key issues including potential enforcement and insolvency scenarios, provide a robust financial and strategic view of the business and an assessment of stakeholder options for a commercial, solutions-based approach.

We engineer and execute formal and informal solutions to maximise value from distressed or insolvent companies. Whether it's providing an in-depth turnaround plan to drive value in a restructure, or supporting clients in more distressed situations on how to move forward with a sale, or exiting the business.

We work closely with lenders, investors, companies and their financial and legal advisors to assess the options, and negotiate and implement solutions. Additionally, we work side-by-side with management, boards of directors and investors on business transformations. We support clients with sustainable changes focused on revenue, operations, transactions, finance and people.

In their initial years, our graduates focus primarily on insolvency and restructuring work.

## Service lines



RESTRUCTURING

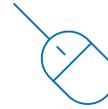


BUSINESS  
TRANSFORMATION

Find out more about what we do in [Restructuring and Business Transformation on the next page.](#)



# Restructuring



[Click here to learn more about Queensland Nickel](#)

Our Restructuring team provides financial restructuring services and advice to underperforming and financially stressed businesses, their lenders, shareholders and other stakeholders. We engineer and execute formal and informal solutions to maximise value from distressed or insolvent companies. We help clients by providing an in-depth turnaround plan to drive value in a restructure or supporting them in more distressed situations on how to move forward with a sale or exit a business.

We work with clients across many industries to quickly ascertain key issues and to react immediately on their behalf to implement viable and sustainable restructuring solutions and exit strategies.

As part of our team, you'll have the opportunity to work on a wide variety of fast-paced restructuring and insolvency assignments.

## Restructuring services include:

- Safe harbour advisory
- Receivership
- Voluntary administration
- Liquidation
- Personal insolvency
- Creditor advisory
- Independent business reviews
- Pre-lend reviews
- Syndicate advisory
- Monitoring

## Queensland Nickel

FTI Consulting was appointed administrators of one of Australia's largest corporate collapses, Queensland Nickel.

FTI Consulting was able to manage the intense public interest through strategic communications with over 1000 stakeholders, to determine how to best address their interests, whilst continuing to trade the business and conduct an urgent assessment of the company's financial position.

Investigations were undertaken to deliver a detailed report to creditors, with the recommendation to liquidate the company unanimously approved. This resulted in FTI Consulting being able to coordinate the fast-tracked assessment and distribution of Federal Government payments to former employees totalling more than \$AU70 million and to commence action to recoup a further \$AU300 million owed to creditors.



# Business Transformation

The challenges organisations face to continually evolve and maintain competitive advantage are further magnified in our increasingly connected markets. We provide clients with holistic and seamless solutions across the entire value chain. We focus on improving efficiency and effectiveness, executing with a balanced approach between short-term benefits and long-term strategic goals.

We support our clients with high-impact and sustainable changes focused on the five major elements of business – driving revenue growth, reducing operating and supply chain costs, supporting transactions, transforming finance and processes, and optimising people and improving productivity.

## **Business Transformation services include:**

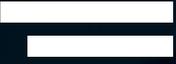
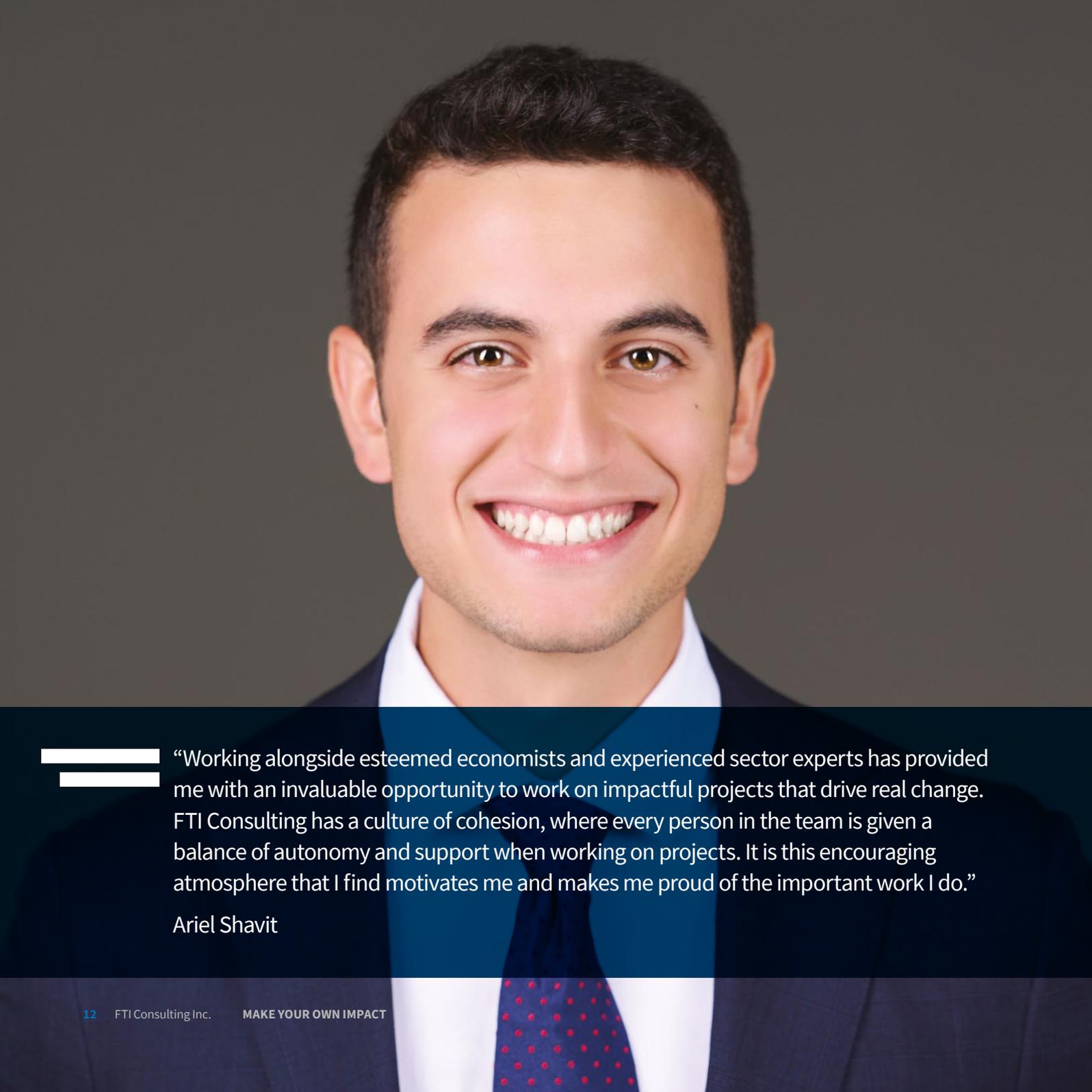
- Cash and liquidity management
- Performance improvement
- Board advisory and appointments
- Working capital management
- Crisis management
- Interim management
- Capital/debt raise
- Due diligence (financial, operational and commercial)
- Deal support
- Mergers and acquisitions and post-merger integration

## **Flight Centre**

Flight Centre is Australia's largest retail travel company, also operating throughout the world under various brands, and generates annual revenue of ~\$AU3 billion. As a result of the onset of COVID-19, and global travel restrictions, the business faced revenue declines of over 90%.

We were appointed to provide cash forecasting and board advisory services (including restructuring advice). We helped develop a long-term cash flow forecast which was used to underpin the equity raising undertaken by Flight Centre.

We helped Flight Centre deliver its equity raising, by providing confidence to its investors and lenders around funding requirements. The business as a result has sufficient cash run-way to navigate through the current crisis.



“Working alongside esteemed economists and experienced sector experts has provided me with an invaluable opportunity to work on impactful projects that drive real change. FTI Consulting has a culture of cohesion, where every person in the team is given a balance of autonomy and support when working on projects. It is this encouraging atmosphere that I find motivates me and makes me proud of the important work I do.”

Ariel Shavit



# Economic & Financial Consulting

Our Economic & Financial Consulting experts support clients with their strategic decision-making by providing evidence-based critical insight and analysis on a range of business and public policy issues, disruptive events, and changes to regulatory, legal and market environments. Our data-based analysis uses a variety of economic modelling techniques.

We apply economic theory in a highly practical way to offer economic advice to both regulators and regulated companies on a wide range of issues including marketing analysis, regulatory economics, government advisory and public policy, energy consulting, business economics and disputes, litigation and arbitration.

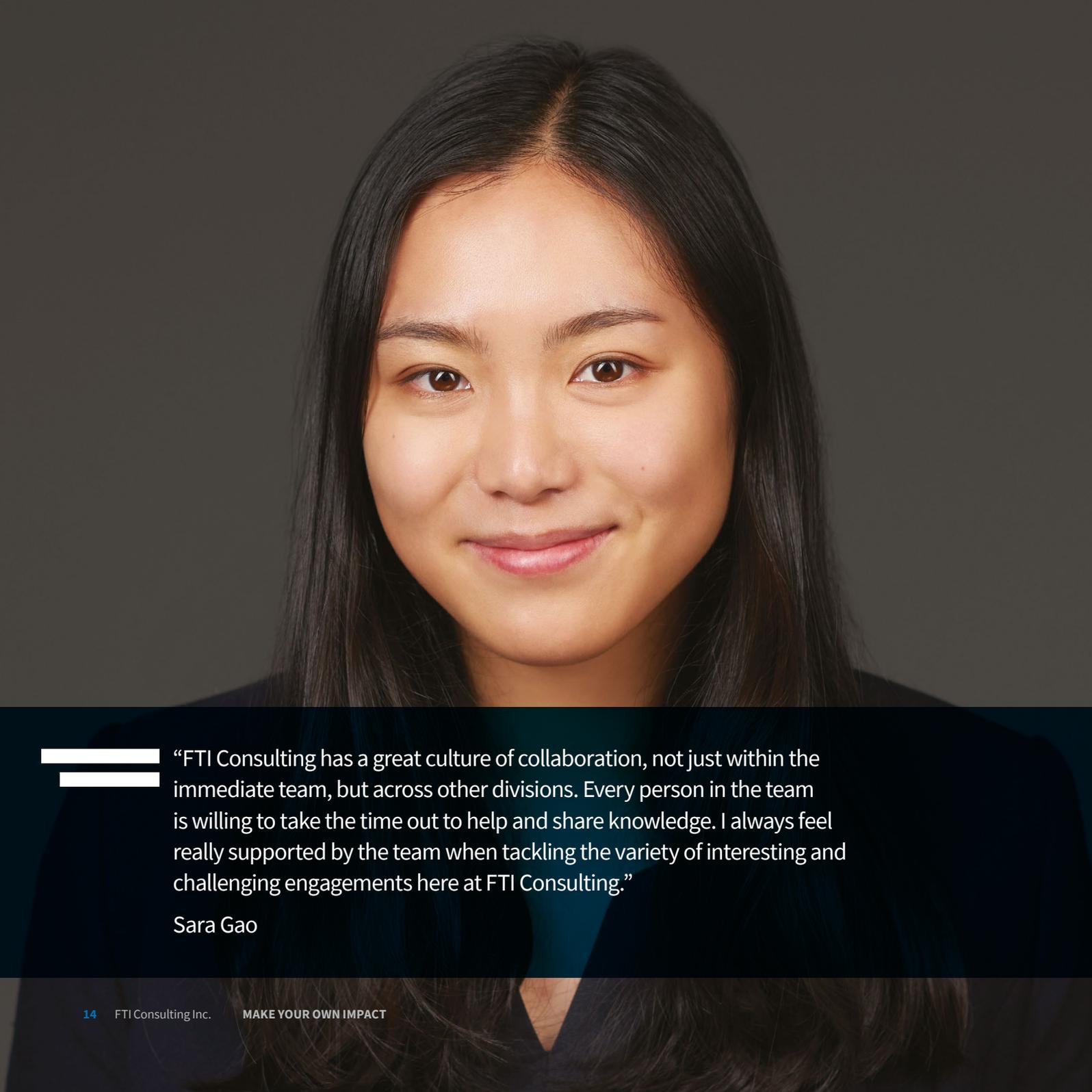
## City of Darwin: e-Scooters

FTI Consulting worked with the City of Darwin and Neuron to obtain detailed data on scooter trips, their purpose, and spending in local business.

Our role involved developing a cost benefit analysis model based on this trip data that took into consideration a number of benefits (e.g. time savings, surplus from additional trips) and costs (e.g. accidents).

We identified the unique circumstances of Darwin, as a relatively spread out CBD, with only modest public transport infrastructure and a very hot/tropical climate there was potentially a significant role for shared transport solutions to fill a gap. The team also accounted for the impact of COVID-19 during the trial and assessed the regulatory instruments in place in Darwin, and at the Territory and Commonwealth levels, to determine whether the current situation (reaching an agreement with one provider of e-Scooters) was the best available approach.

Our team was able to demonstrate that the benefits of e-Scooters were significantly higher than its cost. This was without quantifying the benefits to local retailers, cafes and restaurants which were likely significant. We made recommendations regarding changes to regulatory instruments that would enhance the benefits of e-Scooters to the community further.

A close-up portrait of Sara Gao, a woman with long, dark hair, looking directly at the camera with a slight smile. The background is a dark, neutral color.

“FTI Consulting has a great culture of collaboration, not just within the immediate team, but across other divisions. Every person in the team is willing to take the time out to help and share knowledge. I always feel really supported by the team when tackling the variety of interesting and challenging engagements here at FTI Consulting.”

Sara Gao



# Forensic & Litigation Consulting

Our Forensic & Litigation Consulting experts are recognised for assisting clients through business critical events. Our clients include major law firms, companies ranging from owner-managed enterprises to ASX-listed companies and global organisations, government bodies and regulators.

Our core forensic practices are: Dispute Advisory, Valuation Advisory, and Risk and Investigations. We analyse data and financial information for the purpose of providing valuation opinions, conducting investigations to understand suspected or alleged misconduct, and quantifying loss and damage in disputes. Our analysis is used in both contentious and non-contentious matters. In contentious matters, we testify as expert witnesses or act as non-testifying consulting experts in support of litigation and regulatory proceedings. In non-contentious matters, our analysis is used in financial and tax reporting, transactions, and internal risk assessments or investigations.

Our Trial & Arbitration Support services provide persuasive presentations, technology, graphics, and a wide variety of custom tools.

In addition, our Construction Solutions practice provides dedicated services to the construction industry. We provide project advisory, construction claims analysis and expert witness services for some of the world's most complex, high-profile projects within a variety of sectors including infrastructure, real estate, mining, oil & gas, utilities and renewables.

Our experts are recognised as leaders in their fields. They advise on high-profile matters including complex Australian and multi-jurisdictional cases that draw on our local and global expertise.

## Service lines



**DISPUTE  
ADVISORY**



**RISK &  
INVESTIGATIONS**



**VALUATION  
ADVISORY**



**TRIAL &  
ARBITRATION  
SUPPORT**



**CONSTRUCTION  
SOLUTIONS**



## Dispute Advisory

Our Dispute Advisory team advises on all types of disputes ranging from common breach of contract disputes to the most complex, high-stakes and high-profile litigation involving ASX100 companies.

We provide legal teams with independent and rigorous financial analysis to help win their cases, acting as both consulting and testifying experts for plaintiffs and defendants. Our work stands up to the highest level of scrutiny as we are often called to give expert witness testimony and be cross-examined in Courts and Tribunals.

Our clients value our ability to explain complex financial concepts to non-financial clients, including lawyers, judges and regulators.



## Risk & Investigations

Our Risk & Investigations team is dedicated to helping organisations respond to allegations involving the propriety of accounting and financial reporting, fraud, regulatory scrutiny and anti-corruption inquiries. We address a variety of accounting and compliance issues; analyse and reconstruct corporate books, records, and electronic information; and participate in fact-finding interviews. We use advanced data analytics techniques to analyse complex data sets.

We also use our experience in investigating allegations to proactively assist companies to minimise their risk of these issues occurring in the future.

### Shareholder class action - Expert for defendant

We were engaged by the owners of the Australian operations of a global convenience store chain to assist in defending a high-profile class action brought by nearly 1,000 franchisees. The franchisees alleged misleading and deceptive conduct in relation to ongoing operating expenses required to operate the franchises. The case attracted increased media scrutiny, pressure from industry bodies and regulatory investigations from the Victorian Fair Work Ombudsman and Fair Work Commission, and the Australian Competition and Consumer Commission.

Our Forensic and Litigation team assisted the company and legal advisers to prepare for litigation including quantifying the overall potential exposure to advise the Board, developing a complex loss model to assess loss for each store, analysing the opposing expert reports for lead plaintiffs, extensive data analytics combining data from disparate payroll, human resources, franchise capital accounts and financial reporting, for each store over many years, and present an interactive visual demonstration to plaintiffs and the mediator, the impact of quantum across various assumptions.



## Valuation Advisory

Valuations are needed throughout the business cycle – from regulatory compliance and major transactions to dispute resolution. Our Valuations team helps clients identify and understand the value of different assets across a range of contexts, providing opinions on the value of businesses, shares, debt, financial instruments and intangible assets.

We deliver independent and reliable valuation advice that complies with the relevant Australian Securities & Investments Commission (ASIC) regulations, tax authority guidance, financial reporting and valuation standards, and is attuned to the broader commercial context.



## Trial & Arbitration Support

Our Trial & Arbitration Support team hosts and supports the live streaming and recording of remote proceedings. Our Australia-based practice services remote trials, hearings, arbitrations and more across Asia Pacific, supported by our leading global Trial & Arbitration Support team.

We also assist with evidence presentation in both in-person and remote hearings, creating persuasive interactive graphics to explain complex concepts to judges and juries, and deploying technology and document management support over the course of a proceeding.

We integrate seamlessly with the legal team, providing complete support from preparation through to post-hearing briefs.



## Construction Solutions

Our Construction Solutions team provides dedicated services to the construction industry, helping clients prevent, manage and resolve issues and disputes. We provide project advice, construction claims analysis and expert witness services for some of the world's most complex, high-profile projects within a variety of sectors, including infrastructure, real estate, mining, oil and gas, utilities and renewables.



“The global network was particularly interesting to me when I first started and I’ve had the opportunity to work on impactful projects with senior colleagues across multiple markets. Here in Australia, the team is extremely supportive and I’ve been encouraged to put my hand up and create new opportunities for clients, the team and my own career development.”

Georgia Dillon



# Strategic Communications

Our Strategic Communications experts advise decision-makers on how best to address the opportunities, threats and challenges presented by issues that affect the value, brand and reputation of our clients.

We guide business communications in complex transactions, business events or major crises to maximise value, unlock opportunities, inform stakeholders, maintain transparency and optimise the future state.

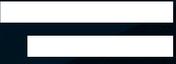
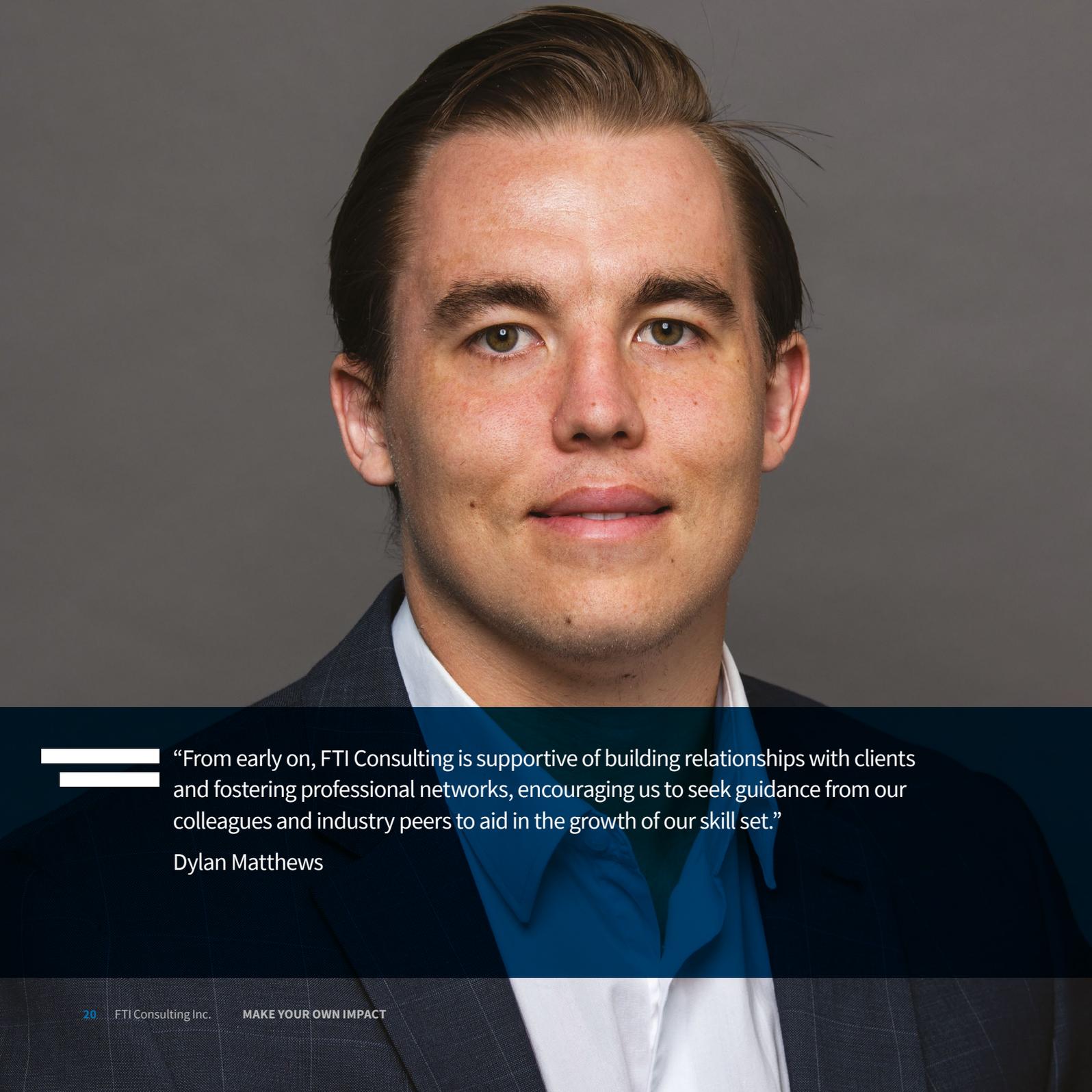
This could include corporate, financial, litigation and M&A communications, crisis communications, shareholder activism, employee engagement and change communications, creative and digital communications, public affairs and industrial and workplace relations communications.

## Navitas

FTI Consulting advised ASX listed Navitas through an unexpected acquisition bid from a private equity consortium led by BGH Capital, that included Navitas' high profile co-founder and previous long term CEO, and Director of the Company, Rod Jones.

The Board's engagement with the media and shareholders, supported by FTI Consulting, ensured that its position was understood by all stakeholders who were integral to the transaction. The Navitas Chairman was successfully re-elected at the AGM during the process despite aggressive positioning from a group of the Company's founding shareholders, which helped shift momentum back to the Board.

This provided the Board space to effectively manage the conflict of interest issues, focus on value in its negotiations with the consortium and ultimately negotiate an improved \$AU2.1 billion deal, with the support of the Board, for all shareholders. The transaction was overwhelmingly approved by Navitas shareholders at a Scheme meeting with over 96% of votes cast in favour of the acquisition.

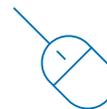


“From early on, FTI Consulting is supportive of building relationships with clients and fostering professional networks, encouraging us to seek guidance from our colleagues and industry peers to aid in the growth of our skill set.”

Dylan Matthews



# Technology



[Learn how we help clients navigate challenges in this field.](#)

Our Technology team advises on solving data-related business challenges, with international expertise in legal and regulatory matters. As data grows in size and complexity, we help organisations to better govern, secure, find, analyse and rapidly make sense of information.

We advise our clients on how to manage data risk by assessing the organisation's data landscape and offer solutions that reduce corporate risk, secure data, improve the e-discovery process and enable faster and deeper insight into data.

As an e-discovery pioneer, we apply advanced analytical and artificial intelligence tools to help clients identify, collect, analyse, and review electronic documents and data to locate the key evidence.

This includes providing information governance and data privacy advice and digital forensics services among others, to uncover data breaches, intellectual property theft and trade secret misappropriation.

## Financial Services Royal Commission

The Royal Commission into Misconduct in the Banking, Superannuation and Financial Services Industry was unlike any other in Australia. The Commissioner issued an unprecedented number of notices to those subject to the investigation to provide relevant evidence in the form of information or documents, often within tight timeframes.

We advised a major law firm to help their client respond to notices. We formed a "follow-the-sun" global team that developed unique work streams, provided 24/7 document discovery support, and delivered to meet the requirements of over 100 separate notices issued by the Commission. Over a 12-month period, we applied targeted collections, data analytics, and other data culling methodologies to help our client find, review and produce the relevant documents within the required notice deadlines.

Our expert team supported the client by managing the extensive document collection, review and production process. The team addressed several complex factors, including redaction consistency and reconciliation across productions. Our global team of over 50 people supported our client to ensure all requirements were met accurately and efficiently, within tight time frames.

# Our values

Shared values enables us to stride in the same direction together

## **I**NTEGRITY

I act with integrity

## **C**REATIVITY

I am committed to continuous improvement

## **A**CHIEVEMENT

I am committed to quality and accountable for results

## **R**ESPECT

I welcome diversity and differences of opinion

## **E**MPATHY

I support others

# Is FTI Consulting for you?

Segment	Recommended education	Recommended key skills
 <p><b>CORPORATE FINANCE &amp; RESTRUCTURING</b></p>	<p>Bachelor degree in accounting, finance, economics, business or a related area of study</p>	<p>Analytical and presentation skills, proficiency with Microsoft Suite, excellent organisational skills</p>
 <p><b>ECONOMIC &amp; FINANCIAL CONSULTING</b></p>	<p>Tertiary degree with an emphasis on economics, finance, accounting, public policy or law</p>	<p>Excellent communication skills, research skills, quantitative and analytical skills, report writing skills, an interest in working with clients in business and government</p>
 <p><b>FORENSIC &amp; LITIGATION CONSULTING</b></p>	<p>Bachelor degree in accounting, finance, economics, information systems, business analytics, building or construction management</p>	<p>Attention to detail, knowledge of computer languages, excellent written English, computer literacy and strong technical and analytical skills</p>
 <p><b>STRATEGIC COMMUNICATIONS</b></p>	<p>Bachelor degree in economics and commerce, law, arts or strong performance in another discipline</p>	<p>Excellent research, writing and organisational skills; strong attention to detail; previous related internship experience; Microsoft Suite competencies</p>
 <p><b>TECHNOLOGY</b></p>	<p>Bachelor degree in law or a technology-focused subject such as computer science, forensic computing or information systems</p>	<p>Attention to detail, proficiency with Microsoft Suite, excellent organisational skills, exceptional project management skills, knowledge of computer languages and strong technical skills</p>

# Graduate Development Program

Our learning curriculum is designed to meet your needs at every stage of your career and consists of on-the-job learning, soft skills training and technical training. We also provide support to obtain your work-related professional qualification such as your CA, CPA or CFA, if this is relevant to your new role.



## New joiner induction

Meet with our leaders and each other and learn everything you need to navigate the firm and its teams.



## Soft skill development

As a consultant, a range of soft skills will help you to work effectively with each other and with clients.



## Technical training

Each team has their own technical skillset to develop. Regardless of which team you join, you will have access to online courses from universities globally.



## On-the-job learning

At FTI Consulting, we work in small client teams. You will learn fast by working directly with senior managers and with clients on engagements where your input matters.



## Professional qualification

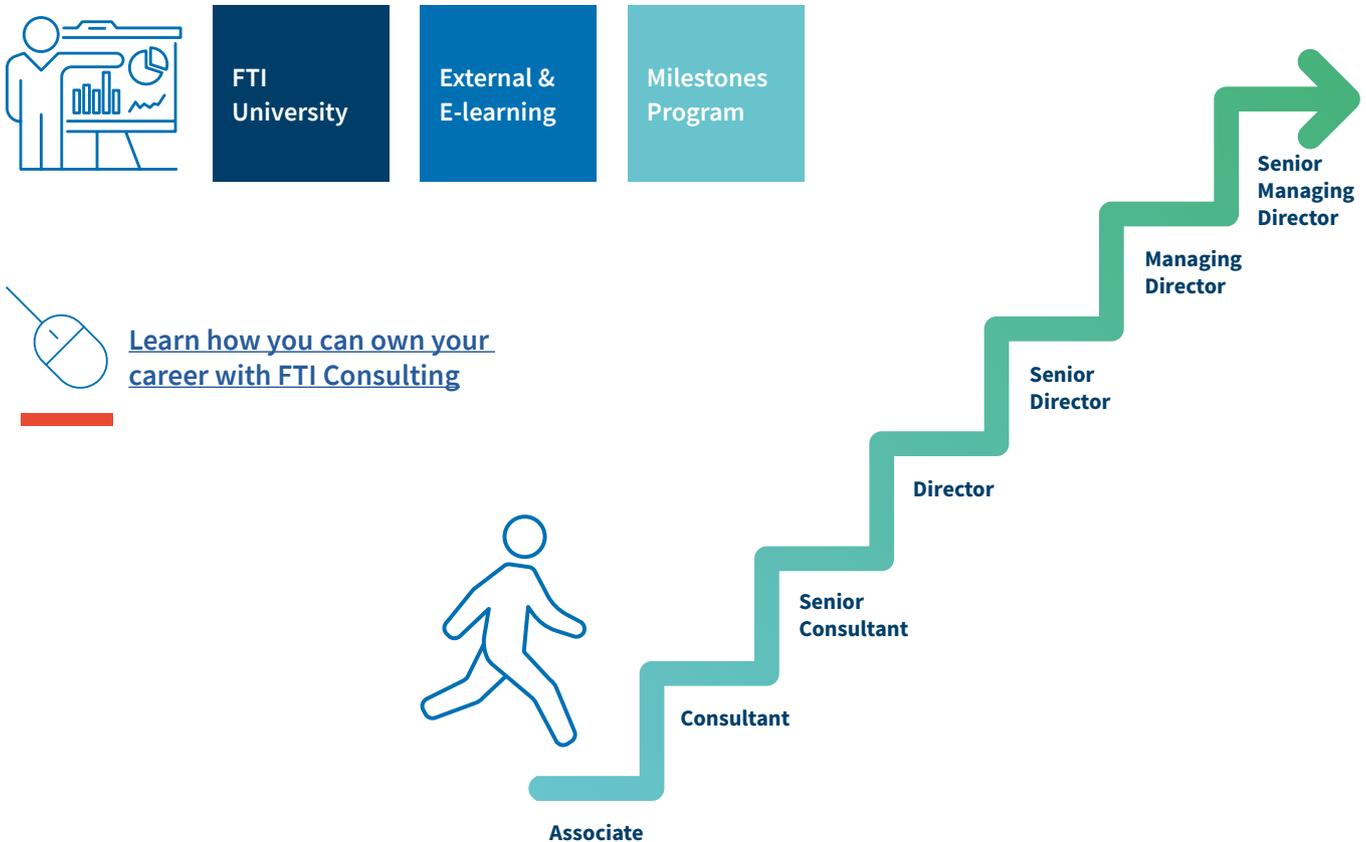
We provide financial assistance for job-related memberships, courses and qualifications. We also facilitate generously paid study leave. If there is a course you are interested in, simply raise it with your coach!



[Learn how you can get support to achieve your career goals and grow with us at FTI Consulting](#)

# Your career path

At FTI Consulting, our people are our best and most valuable asset. We invest in supporting your development at all levels — from participating in our induction programs to supporting new promotes through our milestone programs and developing our next generation of leaders with our leadership readiness programs — we are here to help you reach your aspirations.



# Life at FTI Consulting

Being part of FTI Consulting means having the opportunity to get involved in all parts of life at FTI Consulting – whether it’s sports, social activities, end-of-month drinks or joining one of our networks. No matter what your interests are, there’s always something happening for you to be a part of. Our aim is to create a richer experience during your career at FTI Consulting.

Be involved in our initiatives and have a social impact.



## Women's Initiative (WIN) Network

Our International Women's Initiative Network (WIN) holds internal and external events to reinforce our commitment to being an employer of choice for highly talented female professionals.



## Diversity & Inclusion Committee

Our Diversity & Inclusion Committee encourages positive dialogue on culture and ethnic diversity in the Australian offices. The committee's work ensures that FTI Consulting

embraces and celebrates unique ideas, solutions and opportunities to better our business and our work environments and provide the best possible service to clients.



FTI GIVES BACK

## Corporate Citizenship

We use our skills to benefit both our clients, and the wider society in which we work. Our mission is to empower and enable our experts to use their skills to solve problems and build resilience in our local communities.

## Matched funding

Every employee benefits from up to A\$725 in matched funding per year for causes they care about.

## Charity partners

Most offices have a charity partnership and several fundraising events and sports challenges will take place throughout the year.

## Volunteering

Every employee has eight FTI Consulting-sponsored volunteering hours per year, which they can use to volunteer at an organisation in their local community or during one of the volunteering drives arranged at their office.

## Pro-bono work

We encourage our professionals to provide up to 35 hours of skilled pro bono work to charities each year – a great way to give back while using their skills and expertise.

# Your benefits

Apart from the well-structured career path and excellent team environment, our employees enjoy a variety of perks and benefits. Our benefits include, but are not limited to:



## Health & Wellbeing

- 18 weeks of parental leave
- A medical insurance program (corporate membership) for individuals and dependent(s)
- An Employee Assistance Program (EAP) – free to all employees and their immediate families
- Monthly health and wellbeing programs including fitness subsidies, health checks and financial advice seminars
- FTI Work Perks: our discount program that provides a wide range of corporate offers, savings and wellbeing resources
- Fresh fruits, snacks, and drinks



## Finance & Security

- Attractive remuneration
- Additional employer superannuation contributions towards offsetting admin and insurance costs



## Lifestyle

- Special leave to celebrate a cultural or religious holiday that is not treated as a public holiday in Australia
- Annual paid volunteer hours as part of our corporate citizenship program
- Corporate matching for charitable donations
- Hybrid and flexible working arrangements



## Professional Development

- Professional membership contributions
- Generous paid study leave

# The recruitment process

1.



## ONLINE APPLICATION

Submit CV and cover letter online.

2.



## TELEPHONE INTERVIEW

Includes motivational and competency-based questions.

3.



## ASSESSMENT CENTRE/INTERVIEW

Includes behavioural interview and may include case study.

4.



## FINAL INTERVIEW

Technical questions with Senior Management team.

5.



## JOB OFFER

Following successful completion of recruitment process.

6.



## PRE-EMPLOYMENT

Background checks and paperwork.

7.

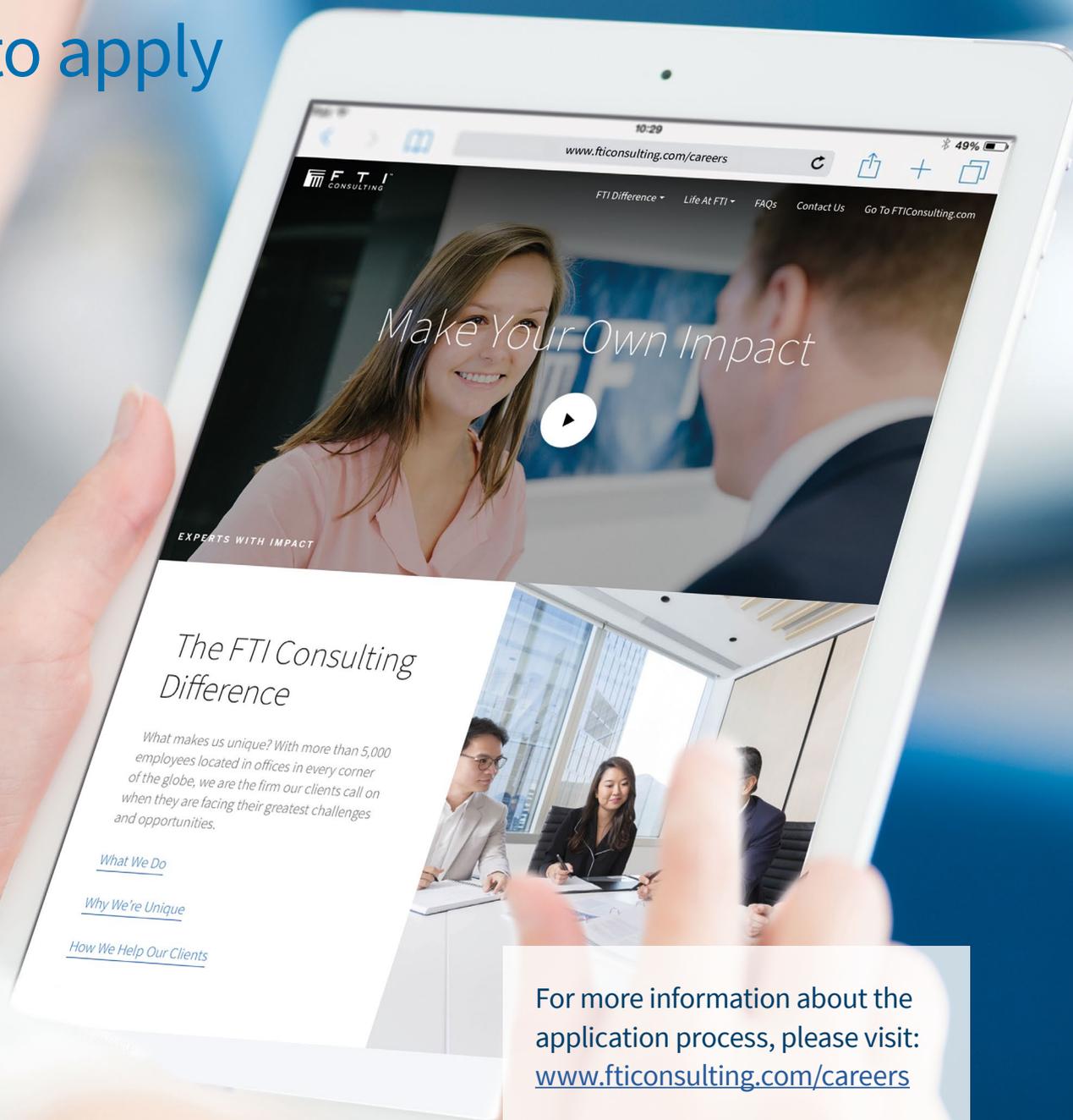


## DAY 1

Start your career at FTI Consulting.

\*Please note that this process may vary at each office

# How to apply



## The FTI Consulting Difference

*What makes us unique? With more than 5,000 employees located in offices in every corner of the globe, we are the firm our clients call on when they are facing their greatest challenges and opportunities.*

[What We Do](#)

[Why We're Unique](#)

[How We Help Our Clients](#)

For more information about the application process, please visit:  
[www.fticonsulting.com/careers](http://www.fticonsulting.com/careers)

# Global footprint

## AUSTRALIA

Brisbane  
Melbourne  
Perth  
Sydney

## ASIA PACIFIC

**CHINA**  
Beijing  
Hong Kong  
Shanghai  
Shenzhen

**INDIA**  
Mumbai  
New Delhi

**INDONESIA**  
Jakarta

**JAPAN**  
Tokyo

**KOREA**  
Seoul

**MALAYSIA**  
Kuala Lumpur

**SINGAPORE**

## LATIN AMERICA

**ARGENTINA**  
Buenos Aires

**BRAZIL**  
São Paulo

**CARIBBEAN**  
British Virgin  
Islands  
Cayman Islands

**COLOMBIA**  
Bogotá

**MEXICO**  
Mexico City

## EUROPE, MIDDLE EAST, AFRICA

**BELGIUM**  
Brussels

**DENMARK**  
Copenhagen

**FINLAND**  
Helsinki

**FRANCE**  
Paris

**GERMANY**  
Berlin  
Düsseldorf  
Frankfurt  
Hamburg  
Munich

**IRELAND**  
Dublin

**ISRAEL**  
Tel Aviv

**ITALY**  
Milan

**QATAR**  
Doha

**SOUTH AFRICA**  
Cape Town  
Johannesburg  
Stellenbosch  
Sandton

**SPAIN**  
Barcelona  
Madrid

**UNITED ARAB  
EMIRATES**  
Abu Dhabi  
Dubai

**UNITED  
KINGDOM**  
London  
Stirling

## NORTH AMERICA

**CANADA**  
Calgary  
Montreal  
Toronto  
Vancouver

**UNITED STATES**  
Atlanta  
Austin  
Baltimore  
Bethesda  
Boston  
Bowie  
Brentwood  
Charlotte

Chicago  
Dallas  
Denver  
Great Neck  
Houston  
Indianapolis  
Irvine  
Las Vegas  
Los Angeles  
McLean  
Miami  
Milwaukee  
New York  
Oakland  
Palm Beach  
Pasadena  
Philadelphia

Phoenix  
Pittsburgh  
Portland  
Redwood City  
Roseland  
San Francisco  
Santa Barbara  
Seattle  
Troy  
Walnut Creek  
Washington, D.C.  
Wayne  
Winston-Salem

## EXPERTS WITH IMPACT™

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