

FTI Consulting's Risk Intelligence Reports

South Africa

FTI Consulting South Africa's Forensic and Litigation Consulting segment is pleased to present Investigation, Risk & Intelligence Services (IRIS), its enhanced investigative service offering comprising corporate intelligence, reputational due diligence and verification.

WHY RISK INTELLIGENCE?



The problem

In the information age, data and risk data is readily available, but businesses are not equipped to identify, contextualise material, or synthesise it into a clear and useable report.



The risks

If businesses are not comprehensively and objectively informed, they may enter into transactions with adverse economic, regulatory and reputational consequences.



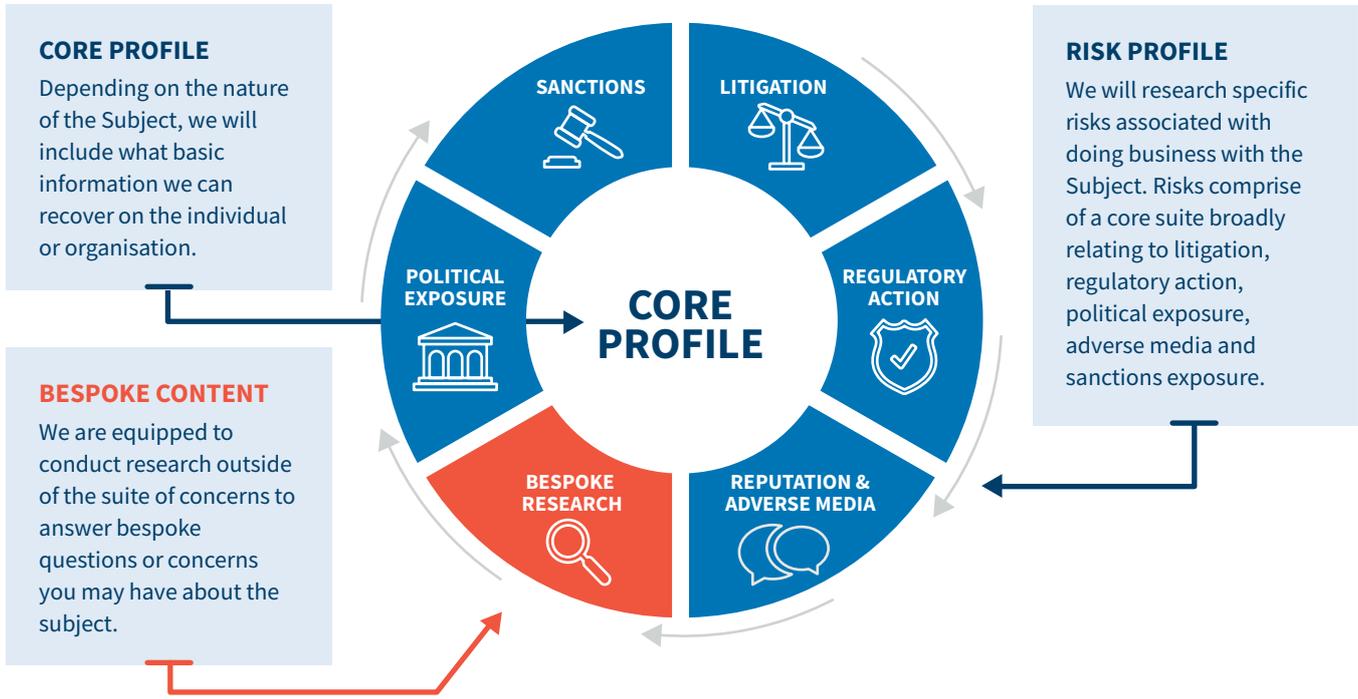
The solution

We assist clients by identifying, assessing, contextualising and synthesising key information on target companies and individuals so that they are fully equipped ahead of significant decisions.

THREE TIERS OF IRIS REPORTING

	  Essential Risk Intelligence	  Advanced Risk Intelligence	  Investigative Risk Intelligence
SUMMARY	High-level red flag report compiled in 24 - 48 hours .	Comprehensive report on findings from desktop-based research of publicly available sources.	Bespoke report containing findings from a targeted investigation specific to key client concerns.
CONTENTS	Initial screening of a subject, typically an individual or company, to identify patent concerns and headline issues warranting further investigation.	<p>Profile of the subject with detailed focus on identifying any patent or ambient* risks including fraud, corruption, money laundering, political exposure, litigation, regulatory action, sanctions exposure and adverse media.</p> <p><i>*Risks which are not evident, but which are more likely to be present owing to context and background.</i></p>	<p>Core profile of the subject with findings from additional investigative interventions such as on-the-ground enquiries, manual record retrieval and targeted interviews.</p> <p>Report is focused on answering key questions for the client e.g. the subject's relationship to a particular individual or the subject's links to a particular jurisdiction.</p>
TIME FRAME	Available within 1 - 2 working days of the client's mandate.	Typically available within 4 - 5 working days of the client's mandate.	Variable and negotiable.

WHAT TO EXPECT IN A REPORT



OUR CAPABILITIES & ADVANTAGES

 <p>Sophisticated research</p> <p>We have research experience across all major regions including Sub-Saharan, West and East Africa, the US, Europe, Russia CIS, the Asia Pacific and the Caribbean.</p>	 <p>Diverse expertise</p> <p>FTI, as a multi-disciplinary consultancy, has a broader skill base than most risk consultancies, and can tap into industry expertise across a variety of sectors.</p>	 <p>Swift turnarounds</p> <p>We are used to working at pace. Depending on the size of a subject or company's profile, we can typically produce a full report in 2-5 days.</p>
 <p>Human intelligence networks</p> <p>For in-depth and larger budget investigations, we are skilled at drawing on a network of sources and sub-contractors to supplement information in the public record.</p>	 <p>Intellectual property</p> <p>We have developed a resource database for prominent countries across all major regions which allow us to efficiently extract accurate and comprehensive reporting from both foreign and in-country sources.</p>	 <p>Ability to contextualise</p> <p>We are equipped to assess information according to its sources and provide an analysis of how credible and reliable that information is likely to be.</p>

EXAMPLES OF TEAM EXPERIENCE

Identifying, assessing, contextualising and synthesising key information:

Disputes and litigation

- Investigated a senior employee of a client in the luxury goods industry, suspected of developing products for a competitor using the client's IP. Mapped all online links between the employee and the competitor, and also confirmed his involvement through discreet enquiries with former colleagues and business partners.
- Mapped the global asset base, basic expenditure record, reputational profile and litigation exposure of a Canada-based millionaire who was threatening maintenance litigation against a client.

Political exposure assessments

- Traced the political connections of a South African businessperson behind an empowerment investment firm.
- Assessed the degree to which a South African businessperson had likely benefited from connections to a high-ranking member of the African National Congress.
- Assessed the credibility of reports that a subject (a high-net-worth UK national resident in Bermuda) held political connections in Colombia.

Deal advisory

- Investigated the reputation and track record of two US-based potential business partners for a multinational Canada-based cannabis corporation.
- Assisted client in determining whether to continue a business relationship with a South Africa-based charity organisation rumoured to be engaged in abusive and corrupt practices against its members.

Asset tracing; provenance and source of wealth

- Established the history of offshore oil blocks and mining concessions in sub-Saharan African countries including Nigeria, DRC and Mozambique.
- Traced the global assets of a shipping and logistics company engaged in legal proceedings with our client, to identify vessels in jurisdictions where local authorities could move to attach them.
- Assisted on the tracing of sub-Saharan Africa-based assets linked to a businessman dual-based in India and the United Arab Emirates.
- Traced the source of wealth of a Switzerland-based high-net-worth individual with no discernible online profile to his wealthy father who had derived significant income from compromised projects in the Italian construction industry.

Bespoke investigations

- Reviewed adverse media regarding an ill-reputed entity to determine what the client should have known about the entity at the time of its signing off on certain audit forecasts.
- Traced the individuals responsible for a fictitious website illicitly featuring a high-profile client.

“The report produced for our Board met their requirements. I am happy to say that they were very happy, and will adopt this as the benchmark for future background checks on prospective JV partners”

An FTI Consulting South Africa IRIS client



Geoff Budge

Managing Director, Forensic Litigation Technology

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Geoff has over 25 years of experience in the forensic field. Based in Cape Town, South Africa, Geoff specialises in forensic investigation services with focus on the use of data analytics and other enabling technologies in conducting successful investigations. Geoff has international and regional experience in delivering reactive investigations, proactive forensic risk management and other technology-focused consulting engagements covering fraud investigations, intellectual property compliance reviews, digital evidence recovery, data analysis, litigation support & testimony and IT consulting engagements.

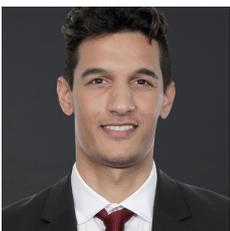


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Georgina has several years' experience in the forensic sector and is an admitted attorney of the High Court of South Africa. Prior to joining FTI Consulting, Georgina was a corporate intelligence analyst at the Cape Town offices of S-RM Intelligence and Risk Consulting (part of Axa XL), a London-headquartered risk consultancy. She was involved in numerous investigations and due diligence projects in this role, and has developed a diverse set of research capabilities across several sectors including financial services, private equity, energy, telecommunications, pharmaceuticals, healthcare, shipping and logistics and import/export. Although Georgina specialised in Europe and North America-based research, she has conducted investigations across all the major global regions including sub-Saharan Africa; the Asia Pacific and the Caribbean.



Avi Gray

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Avi Gray is an admitted attorney. Prior to joining FTI Consulting, Avi worked on the Sub-Saharan Africa Corporate Intelligence Regional Desk at S-RM Intelligence and Risk Consulting (part of Axa XL), where he delivered enhanced due diligence projects, fraud and money laundering reviews, political and regulatory risk analysis and litigation support work. Avi began his career at Norton Rose Fulbright, where he provided strategic commercial and litigation advisory services to clients, with a broad focus on compliance with competition, insurance and other regulatory frameworks.

“Whatever assistance you may need, our multi-disciplinary team can help at every stage of an investigation- tailoring our services to match the specific requirements of the case.”