

# Interim Management

## Filling the Void When Food and Agribusiness Face Leadership, Financial or Operational Challenges

Maintaining momentum is critical when C-level leadership transitions take place as a result of new challenges, opportunities or executive turnover. The performance of the business and the interests of boards, customers, employees and other stakeholders must continue to be managed effectively. What is apparent is that more progressive businesses recognise they need assistance from time to time, using trusted professionals to help them deliver on their corporate objectives.

### THE FTI CONSULTING DIFFERENCE

#### Industry knowledge

Our agribusiness experts have extensive industry experience and maintain a strong network.

#### Executive and board experience

Our interim leaders provide boards and executive teams with a focused short-term sustainable solution that continues after we're gone.

#### Active business management

Our team actively identifies issues while pursuing and valuing the alternatives. We assist with the implementation, monitoring and reporting on solutions.

#### Strategic insight

We understand the commercial drivers of Agribusinesses. We highlight issues and align interests to drive outcomes.

#### Results driven

We never lose sight of the bigger picture. We are accountable and strive to deliver the best outcomes for clients.

Our senior agribusiness executives have held board, senior leadership, financial management, operations and functional management roles within the industry throughout their careers. In addition, they have genuine industry knowledge and skills gained through their own experience with operating companies. This combined expertise adds value to agribusinesses, particularly in situations where experience, relationships, sector-specific knowledge and subjectivity are required.

### INTERIM MANAGEMENT SOLUTIONS

Our agribusiness professionals join management teams or take formal board appointments on an interim basis to promote and help achieve change by addressing temporary management 'capacity' and 'skills' shortages such as:



## SEAMLESS INTEGRATION

With typically shorter engagement timeframes, our interim experts fill the resource gap, adding specialised expertise whilst allowing the current management to continue the operation of the business.

### C-Level departure



Following the voluntary or involuntary departure of a C-level executive, our experts know how to transition a role and guide the new executive to success.

### Resource gap



FTI Consulting bridges the skills gap to lead through operational changes or a crisis event.

### Rapid growth



Our interim experts provide executives with additional capabilities and governance structures to manage growth.

### Driving change



Assistance with strategic planning and integrating major initiatives and projects.

### Underperformance



Our executives provide specialised financial leadership and restructuring expertise to rapidly develop pathways for improvement.

### Capital solutions



We work to provide comfort to equity holders and work with debt providers to ensure the capital base of the business is stable, allowing the business time to assess its options and move forward.

## INTERIM MANAGEMENT SOLUTIONS

We offer the following solutions to the agriculture industry to help businesses maintain stability and momentum, preserve and enhance value, and support recovery and renewal.

### Transitional management

- Interim executive roles – when transitioning CEO, CFO, COO or other executives or board-level leaders.
- Enterprise management services – businesses preparing for investment, transitioning from acquisitions, divestitures, and changes of control.
- Finance function management – we can help upgrade internal and external reporting, tighten controls and improve decision making.
- Management of major initiatives and projects – launching/exiting business areas, new system implementation, performance initiatives and more.

### Turnaround management

- Financial restructuring leadership – interim CEO, CFO and CROs lead and rapidly implement financial restructuring plans.
- Optimising operational efficiencies – interim COO leadership and development of sustainable systems to assist day-to-day operations.
- Liquidity management – we help companies understand, optimise and improve their budgeting and cashflow situation and manage any liquidity crises.

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