

Cannabis and Emerging Medicines

Turnaround and Restructuring Services for Companies and Creditors

Business Transformation and Strategy

Our dedicated Cannabis and Emerging Medicines industry team of experts also provides best-in-class business advisory services related to litigation, regulatory compliance, risk mitigation and communications. Our practitioners have worked with some of the largest industry players and have been widely published as industry experts.



| | LIQUIDITY ASSESSMENT | BUSINESS PLAN & BUDGET REVIEW | OPERATIONAL OVERSIGHT/ FINANCE PERF. MGMT. |
|--------------------------|---|--|---|
| Immediate Actions | Evaluate working capital / liquidity to determine opportunities for improvement and/or incremental investment requirements | Conduct detailed business plan review to assess overall achievability, areas for improvement or potential changes to the Company's strategy and assess timing | Provide operational oversight and financial performance management, focused on measuring and improving profitability, mitigating risk and executing the business plan |
| Objectives | <ul style="list-style-type: none"> — Utilize Working Capital to Reduce Cash Needs — Maximize Liquidity through Working Capital Management — Stabilize Situation | <ul style="list-style-type: none"> — Determine Achievability of Business Plan — Evaluate Company Strategy — Refine Financial Reporting Practices — Review Management Practices | <ul style="list-style-type: none"> — Understand Revenue Drivers — Assess Cost Structure — Identify Core Businesses/ Assets — Understand Existing Customer Contracts |
| Tools | <ul style="list-style-type: none"> — 13 Week Cash Flow — Weekly Dashboards — Payable Aging — Receivable Analysis — Vendor Negotiations — Vendor Terms Over Time | <ul style="list-style-type: none"> — Analysis of External Forces — Assessment of Internal Capabilities — Identification of Opportunities and Threats — Scenario Planning and Sensitivity Analysis — Benchmarking and Best Practices | <ul style="list-style-type: none"> — Business Unit Profitability Analysis — Revenue Trending Analysis — Overhead/Cost Analysis — Return on Net Assets Analysis |

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