

Top line derived from managed care contracts remains one of the few controllable revenue streams for health systems, hospitals and physician organizations.

SERVICES

Areas of Opportunity

- Managed Care Assessments
- Contract Performance Review and Benchmarking
- Contract Negotiation Strategies and Support
- Analytic Support and Modeling Capabilities
- Operation Reviews and Analysis
- Competitive Market Scan
- Value Based Payment Readiness and Contracting Options
- Clinical Integration and Network Efficiency

FTI Consulting's Managed Care experts leverage cross-sector expertise and deep industry knowledge to help our clients adapt to the ongoing changes in healthcare reimbursement and achieve their overall business objectives. FTI Consulting's Managed Care services include:

COMPREHENSIVE MANAGED CARE ASSESSMENT

FTI Consulting can provide an assessment of the overall managed care operations, contracts and rates to determine if they support today's business environment and the strategies and goals of the organization.

CONTRACT REVIEW AND RATE BENCHMARKING

FTI Consulting experts review your organization's existing contract language and rates to evaluate whether they are in fact reflecting current market conditions, or simply securing small annual increases.

MANAGED CARE NEGOTIATION STRATEGIES AND SUPPORT

FTI Consulting assists clients in developing and implementing contracting strategies that evolve as the market shifts from a fee-for-service to a value-based payment model.

MANAGED CARE OPERATIONS REVIEWS AND ASSESSMENTS

Reviewing your managed care contract implementation and management, FTI Consulting experts identify opportunities to improve revenue recognition and decrease administrative burdens and payer issues.

VALUE-BASED CARE READINESS AND CONTRACTING OPTIONS

The transformation to pay for performance will require an understanding of risk management principles to effectively implement and administer these arrangements. FTI Consulting can support clients through a review of current agreements, conduct a needs assessment for the organization and develop internal structures to support the terms on the contracts.



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EXPERTS WITH IMPACT

About FTI Consulting

FTI Consulting is an independent global business advisory firm dedicated to helping organizations manage change, mitigate risk and resolve disputes: financial, legal, operational, political & regulatory, reputational and transactional. FTI Consulting professionals, located in all major business centers throughout the world, work closely with clients to anticipate, illuminate and overcome complex business challenges and opportunities. For more information, visit www.fticonsulting.com and connect with us on Twitter (@FTIConsulting), Facebook and LinkedIn.

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